



# **WSBA Financial Reports**

**(Unaudited)**

## **Year to Date April 30, 2018**

**Prepared by Tiffany Lynch, Associate Director for Finance**

**Submitted by**

**Ann Holmes, Chief Operations Officer**

**May 31, 2018**

Washington State Bar Association Financial Summary  
Year to Date as of April 30, 2018 58.33% of Year  
Compared to Fiscal Year 2018 Budget

Category	Actual Revenues	Budgeted Revenues	Actual Indirect Expenses	Budgeted Indirect Expenses	Actual Direct Expenses	Budgeted Direct Expenses	Actual Total Expenses	Budgeted Total Expenses	Actual Net Result	Budgeted Net Result
Access to Justice	-	-	150,901	259,434	17,810	51,600	168,711	311,034	(168,711)	(311,034)
Administration	62,737	55,000	637,630	1,081,774	(719)	3,045	636,910	1,084,819	(574,173)	(1,029,819)
Admissions/Bar Exam	1,033,630	1,327,400	457,705	788,834	149,954	392,117	607,659	1,180,951	425,971	146,449
Board of Governors	-	-	326,269	522,727	107,549	280,080	433,818	802,807	(433,818)	(802,807)
Communications Strategies	1,210	44,750	315,044	533,961	27,544	103,440	342,589	637,401	(341,379)	(592,651)
Conference & Broadcast Services	-	-	433,852	736,233	2,789	4,700	436,641	740,933	(436,641)	(740,933)
Discipline	69,623	130,300	3,181,059	5,474,703	111,024	256,826	3,292,083	5,731,529	(3,222,460)	(5,601,229)
Diversity	99,905	100,374	239,054	420,525	9,542	25,250	248,596	445,775	(148,692)	(345,401)
Foundation	-	-	87,815	151,053	4,062	17,600	91,877	168,653	(91,877)	(168,653)
Human Resources	-	-	223,718	271,830	-	-	223,718	271,830	(223,718)	(271,830)
Law Clerk Program	117,600	112,000	63,936	111,678	3,388	4,350	67,323	116,028	50,277	(4,028)
Legislative	-	-	51,327	126,743	5,119	24,700	56,446	151,443	(56,446)	(151,443)
Licensing and Membership Records	219,876	284,700	388,235	660,794	35,812	45,996	424,047	706,790	(204,171)	(422,090)
Licensing Fees	8,859,898	15,068,125	-	-	-	-	-	-	8,859,898	15,068,125
Limited License Legal Technician	-	-	135,847	234,401	12,213	25,600	148,061	260,001	(148,061)	(260,001)
Limited Practice Officers	-	-	90,779	159,464	1,807	3,000	92,586	156,182	(92,586)	(162,464)
Mandatory CLE	588,553	761,000	329,387	540,324	139,833	238,444	469,220	778,768	119,333	(17,768)
Member Assistance Program	6,975	10,000	74,976	132,743	1,002	1,500	75,978	134,243	(69,003)	(124,243)
Member Benefits	9,694	-	25,029	42,808	68,206	123,760	93,235	166,568	(83,541)	(166,568)
Mentorship Program	-	-	58,169	106,933	5,453	11,225	63,622	117,618	(63,622)	(117,618)
New Member Program	110,394	53,200	145,783	262,549	11,907	35,780	157,689	298,329	(47,296)	(245,129)
NW Lawyer	243,398	538,350	99,447	225,207	198,572	434,500	298,019	659,707	(54,621)	(121,357)
Office of General Counsel	247	-	446,468	811,295	3,948	13,296	450,417	824,591	(450,170)	(824,591)
OGC-Disciplinary Board	-	-	110,485	203,346	53,839	103,500	164,325	306,846	(164,325)	(306,846)
Outreach and Engagement	-	-	192,778	364,777	5,018	22,750	197,796	387,527	(197,796)	(387,527)
Practice Management Assistance	18,652	15,000.00	120,372	208,292	923	5,850	121,295	214,142	(102,642)	(199,142)
Practice of Law Board	-	-	60,536	103,433	9,300	15,200	69,836	118,633	(69,836)	(118,633)
Professional Responsibility Program	-	-	153,444	278,623	5,271	6,300	158,715	284,923	(158,715)	(284,923)
Public Service Programs	105,797	105,000	128,559	227,477	103,324	224,615	231,883	452,092	(126,086)	(347,092)
Publication and Design Services	-	-	91,251	158,281	4,100	4,100	95,351	162,381	(95,351)	(162,381)
Sections Administration	297,713	308,000	255,420	464,958	6,688	10,100	262,108	475,058	35,605	(167,058)
Technology	-	-	897,665	1,491,590	-	-	897,665	1,491,590	(897,665)	(1,491,590)
<b>Subtotal General Fund</b>	<b>11,845,900</b>	<b>18,913,199</b>	<b>9,972,943</b>	<b>17,156,250</b>	<b>1,105,276</b>	<b>2,489,224</b>	<b>11,078,219</b>	<b>19,645,474</b>	<b>767,681</b>	<b>(732,275)</b>
Expenses using reserve funds	-	-	-	-	-	-	11,078,219	-	-	-
<b>Total General Fund - Net Result from Operations</b>									<b>767,681</b>	<b>(732,275)</b>
<b>Percentage of Budget</b>	<b>62.63%</b>		<b>58.13%</b>		<b>44.40%</b>		<b>56.39%</b>			
CLE-Seminars and Products	1,018,342	1,862,235	665,159	1,128,154	234,085	577,582	899,244	1,705,736	119,097	156,499
CLE - Deskbooks	68,567	170,000	144,257	246,313	22,811	94,695	167,068	341,008	(98,501)	(171,008)
Total CLE	1,086,909	2,032,235	809,416	1,374,467	256,896	672,277	1,066,312	2,046,744	20,597	(14,509)
<b>Percentage of Budget</b>	<b>53.48%</b>		<b>58.89%</b>		<b>38.21%</b>		<b>52.10%</b>			
Total All Sections	507,781	613,210	-	-	454,324	903,363	454,324	903,363	53,457	(290,152)
Client Protection Fund-Restricted	1,013,723	992,500	96,274	163,813	54,300	403,000	150,573	566,813	863,150	425,687
Management of Western States Bar Conference (No WSBA Funds)	43,050	49,900	-	-	68,526	46,860	68,526	46,860	(25,476)	3,040
<b>Totals</b>	<b>14,497,363</b>	<b>22,601,044</b>	<b>10,878,633</b>	<b>18,694,530</b>	<b>1,939,322</b>	<b>4,514,723.50</b>	<b>12,817,955</b>	<b>23,209,254</b>	<b>1,679,408</b>	<b>(608,209)</b>
<b>Percentage of Budget</b>	<b>64.14%</b>		<b>58.19%</b>		<b>42.96%</b>		<b>55.23%</b>			

Summary of Fund Balances:	Fund Balances Sept. 30, 2017	2018 Budgeted Fund Balances	Fund Balances Year to date
<b>Restricted Funds:</b>			
Client Protection Fund	3,242,299	3,667,986	4,105,448
Western States Bar Conference	19,632	22,672	(5,844.44)
<b>Board-Designated Funds (Non-General Fund):</b>			
CLE Fund Balance	485,582	471,073	506,178
Section Funds	1,197,727	907,575	1,251,183
<b>Board-Designated Funds (General Fund):</b>			
Operating Reserve Fund	1,500,000	1,500,000	1,500,000
Facilities Reserve Fund	200,000	200,000	200,000
<b>Unrestricted Funds (General Fund):</b>			
Unrestricted General Fund	1,663,751	931,476	2,431,432
<b>Total General Fund Balance</b>	<b>3,363,751</b>	<b>2,631,476</b>	<b>4,131,432</b>
<b>Net Change in general Fund Balance</b>		<b>(732,275)</b>	<b>767,681</b>
<b>Total Fund Balance</b>	<b>8,308,990</b>	<b>7,700,781</b>	<b>9,988,398</b>
<b>Net Change In Fund Balance</b>		<b>(608,209)</b>	<b>1,679,408</b>

# Washington State Bar Association

Statement of Activities

For the Period from April 1, 2018 to April 30, 2018

**58.33% OF YEAR COMPLETE**

	<b>FISCAL 2018 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>LICENSE FEES</b>					
<b>REVENUE:</b>					
LICENSE FEES	14,953,000.00	1,370,154.45	8,792,280.35	6,160,719.65	58.80%
LLLT LICENSE FEES	6,125.00	306.16	2,822.41	3,302.59	46.08%
LPO LICENSE FEES	109,000.00	9,063.79	64,795.60	44,204.40	59.45%
<b>TOTAL REVENUE:</b>	<b>15,068,125.00</b>	<b>1,379,524.40</b>	<b>8,859,898.36</b>	<b>6,208,226.64</b>	<b>58.80%</b>

# Washington State Bar Association

Statement of Activities

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	<b>FISCAL 2018 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>ACCESS TO JUSTICE</b>					
<b>REVENUE:</b>	_____	_____	_____	_____	_____
<b>TOTAL REVENUE:</b>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	
<b>DIRECT EXPENSES:</b>	_____	_____	_____	_____	_____
ATJ BOARD RETREAT	2,000.00	-	-	2,000.00	0.00%
LEADERSHIP TRAINING	2,000.00	-	344.24	1,655.76	17.21%
ATJ BOARD EXPENSE	24,000.00	4,655.46	9,804.24	14,195.76	40.85%
ATJ BOARD COMMITTEES EXPENSE	3,000.00	331.95	1,811.56	1,188.44	60.39%
STAFF TRAVEL/PARKING	2,700.00	185.61	290.85	2,409.15	10.77%
PUBLIC DEFENSE	8,400.00	107.69	2,427.26	5,972.74	28.90%
RECEPTION/FORUM EXPENSE	9,500.00	-	3,132.31	6,367.69	32.97%
<b>TOTAL DIRECT EXPENSES:</b>	<u><b>51,600.00</b></u>	<u><b>5,280.71</b></u>	<u><b>17,810.46</b></u>	<u><b>33,789.54</b></u>	<u><b>34.52%</b></u>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (2.10 FTE)	152,813.00	12,723.18	90,570.00	62,243.00	59.27%
BENEFITS EXPENSE	55,627.00	4,432.39	32,564.72	23,062.28	58.54%
OTHER INDIRECT EXPENSE	50,994.00	4,420.43	27,766.30	23,227.70	54.45%
<b>TOTAL INDIRECT EXPENSES:</b>	<u><b>259,434.00</b></u>	<u><b>21,576.00</b></u>	<u><b>150,901.02</b></u>	<u><b>108,532.98</b></u>	<u><b>58.17%</b></u>
<b>TOTAL ALL EXPENSES:</b>	<u><b>311,034.00</b></u>	<u><b>26,856.71</b></u>	<u><b>168,711.48</b></u>	<u><b>142,322.52</b></u>	<u><b>54.24%</b></u>
<b>NET INCOME (LOSS):</b>	<u><b>(311,034.00)</b></u>	<u><b>(26,856.71)</b></u>	<u><b>(168,711.48)</b></u>		

# Washington State Bar Association

Statement of Activities

For the Period from April 1, 2018 to April 30, 2018

**58.33% OF YEAR COMPLETE**

	<b>FISCAL 2018 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>ADMINISTRATION</b>					
<b>REVENUE:</b>					
INTEREST INCOME	25,000.00	18,711.95	65,886.00	(40,886.00)	263.54%
GAIN/LOSS ON INVESTMENTS	30,000.00	(8,516.69)	(2,829.16)	32,829.16	-9.43%
MISCELLANEOUS	-	(320.00)	(320.00)	320.00	
RPC BOOKLETS	-	(266.22)	-	-	
<b>TOTAL REVENUE:</b>	<b>55,000.00</b>	<b>9,609.04</b>	<b>62,736.84</b>	<b>(7,736.84)</b>	<b>114.07%</b>
<b>DIRECT EXPENSES:</b>					
CREDIT CARD MERCHANT FEES	-	1,746.41	(2,865.40)	2,865.40	
STAFF TRAVEL/PARKING	2,500.00	350.00	2,146.00	354.00	85.84%
STAFF MEMBERSHIP DUES	545.00	-	-	545.00	0.00%
<b>TOTAL DIRECT EXPENSES:</b>	<b>3,045.00</b>	<b>2,096.41</b>	<b>(719.40)</b>	<b>3,764.40</b>	<b>-23.63%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE ( 7.88 FTE)	663,826.00	45,667.02	402,733.86	261,092.14	60.67%
BENEFITS EXPENSE	226,598.00	17,778.41	130,911.70	95,686.30	57.77%
OTHER INDIRECT EXPENSE	191,350.00	16,554.42	103,984.01	87,365.99	54.34%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>1,081,774.00</b>	<b>79,999.85</b>	<b>637,629.57</b>	<b>444,144.43</b>	<b>58.94%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>1,084,819.00</b>	<b>82,096.26</b>	<b>636,910.17</b>	<b>447,908.83</b>	<b>58.71%</b>
<b>NET INCOME (LOSS):</b>	<b>(1,029,819.00)</b>	<b>(72,487.22)</b>	<b>(574,173.33)</b>		

# Washington State Bar Association

Statement of Activities

For the Period from April 1, 2018 to April 30, 2018

**58.33% OF YEAR COMPLETE**

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>ADMISSIONS</b>					
<b>REVENUE:</b>					
EXAM SOFT REVENUE	35,000.00	10,920.00	10,920.00	24,080.00	31.20%
BAR EXAM FEES	1,200,000.00	115,740.00	956,220.00	243,780.00	79.69%
RPC BOOKLETS	-	600.00	600.00	(600.00)	
SPECIAL ADMISSIONS	60,000.00	6,200.00	35,340.00	24,660.00	58.90%
LLLT EXAM FEES	7,500.00	1,200.00	4,150.00	3,350.00	55.33%
LLLT WAIVER FEES	900.00	-	-	900.00	0.00%
LPO EXAMINATION FEES	24,000.00	5,700.00	26,400.00	(2,400.00)	110.00%
<b>TOTAL REVENUE:</b>	<b>1,327,400.00</b>	<b>140,360.00</b>	<b>1,033,630.00</b>	<b>293,770.00</b>	<b>77.87%</b>
<b>DIRECT EXPENSES:</b>					
DEPRECIATION	2,222.00	-	-	2,222.00	0.00%
POSTAGE	4,000.00	413.82	1,694.31	2,305.69	42.36%
STAFF TRAVEL/PARKING	10,240.00	779.53	5,156.98	5,083.02	50.36%
STAFF MEMBERSHIP DUES	400.00	-	-	400.00	0.00%
SUPPLIES	1,000.00	-	2,839.24	(1,839.24)	283.92%
FACILITY, PARKING, FOOD	66,000.00	400.00	43,285.99	22,714.01	65.58%
EXAMINER FEES	35,000.00	-	10,000.00	25,000.00	28.57%
UBE EXMINATIONS	130,000.00	-	36,069.00	93,931.00	27.75%
BOARD OF BAR EXAMINERS	25,000.00	2,701.61	11,860.22	13,139.78	47.44%
BAR EXAM PROCTORS	30,000.00	-	11,074.00	18,926.00	36.91%
CHARACTER & FITNESS BOARD	20,000.00	-	11,103.76	8,896.24	55.52%
DISABILITY ACCOMMODATIONS	20,000.00	-	675.00	19,325.00	3.38%
CHARACTER & FITNESS INVESTIGATIONS	900.00	3.09	3,195.09	(2,295.09)	355.01%
LAW SCHOOL VISITS	1,000.00	-	423.75	576.25	42.38%
EXAM WRITING	28,355.00	-	6,825.00	21,530.00	24.07%
COURT REPORTERS	18,000.00	-	5,516.93	12,483.07	30.65%
PRINTING & COPYING	-	234.83	234.83	(234.83)	
<b>TOTAL DIRECT EXPENSES:</b>	<b>392,117.00</b>	<b>4,532.88</b>	<b>149,954.10</b>	<b>242,162.90</b>	<b>38.24%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (6.20 FTE)	463,690.00	38,718.24	277,695.37	185,994.63	59.89%
BENEFITS EXPENSE	174,590.00	13,354.86	98,201.72	76,388.28	56.25%
OTHER INDIRECT EXPENSE	150,554.00	13,024.00	81,808.24	68,745.76	54.34%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>788,834.00</b>	<b>65,097.10</b>	<b>457,705.33</b>	<b>331,128.67</b>	<b>58.02%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>1,180,951.00</b>	<b>69,629.98</b>	<b>607,659.43</b>	<b>573,291.57</b>	<b>51.46%</b>
<b>NET INCOME (LOSS):</b>	<b>146,449.00</b>	<b>70,730.02</b>	<b>425,970.57</b>		

# Washington State Bar Association

Statement of Activities

For the Period from April 1, 2018 to April 30, 2018

**58.33% OF YEAR COMPLETE**

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>BOG/OED</b>					
<b>REVENUE:</b>					
	_____	_____	_____	_____	_____
<b>TOTAL REVENUE:</b>	-	-	-	-	
<b>DIRECT EXPENSES:</b>					
	_____	_____	_____	_____	_____
STAFF TRAVEL/PARKING	4,700.00	340.27	2,784.00	1,916.00	59.23%
STAFF MEMBERSHIP DUES	1,880.00	325.00	875.00	1,005.00	46.54%
TELEPHONE	1,000.00	69.35	529.40	470.60	52.94%
WASHINGTON LEADERSHIP INSTITUTE	60,000.00	-	-	60,000.00	0.00%
BOG MEETINGS	115,000.00	16,524.80	64,142.72	50,857.28	55.78%
BOG COMMITTEES' EXPENSES	30,000.00	4,209.38	15,479.98	14,520.02	51.60%
BOG CONFERENCE ATTENDANCE	17,500.00	2,267.90	6,496.21	11,003.79	37.12%
BOG TRAVEL & OUTREACH	45,000.00	3,833.04	15,604.84	29,395.16	34.68%
ED TRAVEL & OUTREACH	5,000.00	261.46	1,636.59	3,363.41	32.73%
<b>TOTAL DIRECT EXPENSES:</b>	<b>280,080.00</b>	<b>27,831.20</b>	<b>107,548.74</b>	<b>172,531.26</b>	<b>38.40%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (2.45 FTE)	357,754.00	26,824.60	232,013.37	125,740.63	64.85%
BENEFITS EXPENSE	105,480.00	8,311.11	61,830.76	43,649.24	58.62%
OTHER INDIRECT EXPENSE	59,493.00	5,162.10	32,425.22	27,067.78	54.50%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>522,727.00</b>	<b>40,297.81</b>	<b>326,269.35</b>	<b>196,457.65</b>	<b>62.42%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>802,807.00</b>	<b>68,129.01</b>	<b>433,818.09</b>	<b>368,988.91</b>	<b>54.04%</b>
<b>NET INCOME (LOSS):</b>	<b>(802,807.00)</b>	<b>(68,129.01)</b>	<b>(433,818.09)</b>		

# Washington State Bar Association

Statement of Activities

For the Period from April 1, 2018 to April 30, 2018

**58.33% OF YEAR COMPLETE**

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>COMMUNICATION STRATEGIES</b>					
<b>REVENUE:</b>					
AWARDS LUNCH/DINNER	44,000.00	-	100.00	43,900.00	0.23%
50 YEAR MEMBER TRIBUTE LUNCH	750.00	-	550.00	200.00	73.33%
WSBA LOGO MERCHANDISE SALES	-	-	560.00	(560.00)	
<b>TOTAL REVENUE:</b>	<b>44,750.00</b>	<b>-</b>	<b>1,210.00</b>	<b>43,540.00</b>	<b>2.70%</b>
<b>DIRECT EXPENSES:</b>					
STAFF TRAVEL/PARKING	2,640.00	350.00	2,508.75	131.25	95.03%
STAFF MEMBERSHIP DUES	1,700.00	-	867.50	832.50	51.03%
SUBSCRIPTIONS	10,050.00	31.92	6,562.21	3,487.79	65.30%
DIGITAL/ONLINE DEVELOPMENT	1,450.00	16.60	775.20	674.80	53.46%
AWARDS DINNER	63,000.00	-	6,917.09	56,082.91	10.98%
50 YEAR MEMBER TRIBUTE LUNCH	8,000.00	-	8,228.43	(228.43)	102.86%
COMMUNICATIONS OUTREACH	15,000.00	233.59	1,685.31	13,314.69	11.24%
SPEAKERS & PROGRAM DEVELOP	1,600.00	-	-	1,600.00	0.00%
<b>TOTAL DIRECT EXPENSES:</b>	<b>103,440.00</b>	<b>632.11</b>	<b>27,544.49</b>	<b>75,895.51</b>	<b>26.63%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (4.68 FTE)	305,254.00	25,552.96	196,147.70	109,106.30	64.26%
BENEFITS EXPENSE	115,063.00	7,780.48	57,027.96	58,035.04	49.56%
OTHER INDIRECT EXPENSE	113,644.00	9,849.57	61,868.65	51,775.35	54.44%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>533,961.00</b>	<b>43,183.01</b>	<b>315,044.31</b>	<b>218,916.69</b>	<b>59.00%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>637,401.00</b>	<b>43,815.12</b>	<b>342,588.80</b>	<b>294,812.20</b>	<b>53.75%</b>
<b>NET INCOME (LOSS):</b>	<b>(592,651.00)</b>	<b>(43,815.12)</b>	<b>(341,378.80)</b>		



# Washington State Bar Association

Statement of Activities

For the Period from April 1, 2018 to April 30, 2018

**58.33% OF YEAR COMPLETE**

	<b>FISCAL 2018 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>CONFERENCE &amp; BROADCAST SERVICES</b>					
<b>REVENUE:</b>	_____	_____	_____	_____	_____
<b>TOTAL REVENUE:</b>	_____	_____	_____	_____	_____
	-	-	-	-	
<b>DIRECT EXPENSES:</b>	_____	_____	_____	_____	_____
STAFF TRAVEL/PARKING	1,200.00	75.00	150.00	1,050.00	12.50%
TRANSLATION SERVICES	3,500.00	568.80	2,638.60	861.40	75.39%
<b>TOTAL DIRECT EXPENSES:</b>	<b>4,700.00</b>	<b>643.80</b>	<b>2,788.60</b>	<b>1,911.40</b>	<b>59.33%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (7.15 FTE)	400,338.00	34,937.90	243,557.64	156,780.36	60.84%
BENEFITS EXPENSE	162,272.00	13,268.96	96,777.65	65,494.35	59.64%
OTHER INDIRECT EXPENSE	173,623.00	14,730.80	93,517.07	80,105.93	53.86%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>736,233.00</b>	<b>62,937.66</b>	<b>433,852.36</b>	<b>302,380.64</b>	<b>58.93%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>740,933.00</b>	<b>63,581.46</b>	<b>436,640.96</b>	<b>304,292.04</b>	<b>58.93%</b>
<b>NET INCOME (LOSS):</b>	<b>(740,933.00)</b>	<b>(63,581.46)</b>	<b>(436,640.96)</b>		

# Washington State Bar Association

Statement of Activities

For the Period from April 1, 2018 to April 30, 2018

**58.33% OF YEAR COMPLETE**

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>DISCIPLINE</b>					
<b>REVENUE:</b>					
RPC BOOKLETS	-	266.22	266.22	(266.22)	
AUDIT REVENUE	2,300.00	295.00	3,616.25	(1,316.25)	157.23%
RECOVERY OF DISCIPLINE COSTS	115,000.00	11,005.00	56,575.34	58,424.66	49.20%
DISCIPLINE HISTORY SUMMARY	13,000.00	1,361.73	9,165.08	3,834.92	70.50%
<b>TOTAL REVENUE:</b>	<b>130,300.00</b>	<b>12,927.95</b>	<b>69,622.89</b>	<b>60,677.11</b>	<b>53.43%</b>
<b>DIRECT EXPENSES:</b>					
DEPRECIATION-SOFTWARE	17,028.00	859.00	6,008.00	11,020.00	35.28%
PUBLICATIONS PRODUCTION	330.00	-	221.98	108.02	67.27%
STAFF TRAVEL/PARKING	39,460.00	2,935.89	22,561.06	16,898.94	57.17%
STAFF MEMBERSHIP DUES	3,308.00	494.00	2,369.00	939.00	71.61%
TELEPHONE	2,800.00	186.72	1,280.16	1,519.84	45.72%
COURT REPORTERS	65,000.00	5,505.10	14,642.94	50,357.06	22.53%
OUTSIDE COUNSEL/AIC	2,000.00	-	-	2,000.00	0.00%
LITIGATION EXPENSES	30,000.00	1,717.07	10,097.72	19,902.28	33.66%
DISABILITY EXPENSES	15,000.00	-	1,207.60	13,792.40	8.05%
ONLINE LEGAL RESEARCH	66,900.00	5,633.09	38,989.37	27,910.63	58.28%
LAW LIBRARY	12,000.00	277.87	11,317.97	682.03	94.32%
TRANSLATION SERVICES	3,000.00	1,275.55	2,327.88	672.12	77.60%
POSTAGE	-	(9.82)	-	-	
<b>TOTAL DIRECT EXPENSES:</b>	<b>256,826.00</b>	<b>18,874.47</b>	<b>111,023.68</b>	<b>145,802.32</b>	<b>43.23%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (36.89 FTE)	3,436,749.00	285,035.38	2,021,813.36	1,414,935.64	58.83%
BENEFITS EXPENSE	1,142,156.00	91,204.70	672,123.57	470,032.43	58.85%
OTHER INDIRECT EXPENSE	895,798.00	77,550.65	487,122.33	408,675.67	54.38%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>5,474,703.00</b>	<b>453,790.73</b>	<b>3,181,059.26</b>	<b>2,293,643.74</b>	<b>58.10%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>5,731,529.00</b>	<b>472,665.20</b>	<b>3,292,082.94</b>	<b>2,439,446.06</b>	<b>57.44%</b>
<b>NET INCOME (LOSS):</b>	<b>(5,601,229.00)</b>	<b>(459,737.25)</b>	<b>(3,222,460.05)</b>		

# Washington State Bar Association

Statement of Activities

For the Period from April 1, 2018 to April 30, 2018

**58.33% OF YEAR COMPLETE**

	<b>FISCAL 2018 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>DIVERSITY</b>					
<b>REVENUE:</b>					
DONATIONS	90,000.00	-	97,500.00	(7,500.00)	108.33%
WORK STUDY GRANTS	10,374.00	703.50	2,404.50	7,969.50	23.18%
<b>TOTAL REVENUE:</b>	<b>100,374.00</b>	<b>703.50</b>	<b>99,904.50</b>	<b>469.50</b>	<b>99.53%</b>
<b>DIRECT EXPENSES:</b>					
STAFF TRAVEL/PARKING	8,000.00	1,218.15	2,780.70	5,219.30	34.76%
STAFF MEMBERSHIP DUES	350.00	-	-	350.00	0.00%
COMMITTEE FOR DIVERSITY	6,200.00	331.74	1,784.37	4,415.63	28.78%
DIVERSITY EVENTS & PROJECTS	10,000.00	1,456.14	4,976.69	5,023.31	49.77%
INTERNAL DIVERSITY OUTREACH	200.00	-	-	200.00	0.00%
SPEAKERS & PROGRAM DEVELOPMENT	500.00	-	-	500.00	0.00%
<b>TOTAL DIRECT EXPENSE:</b>	<b>25,250.00</b>	<b>3,006.03</b>	<b>9,541.76</b>	<b>15,708.24</b>	<b>37.79%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (3.21 FTE)	255,821.00	20,972.10	145,513.71	110,307.29	56.88%
BENEFITS EXPENSE	86,756.00	6,970.75	51,239.00	35,517.00	59.06%
OTHER INDIRECT EXPENSE	77,948.00	6,734.49	42,301.73	35,646.27	54.27%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>420,525.00</b>	<b>34,677.34</b>	<b>239,054.44</b>	<b>181,470.56</b>	<b>56.85%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>445,775.00</b>	<b>37,683.37</b>	<b>248,596.20</b>	<b>197,178.80</b>	<b>55.77%</b>
<b>NET INCOME (LOSS):</b>	<b>(345,401.00)</b>	<b>(36,979.87)</b>	<b>(148,691.70)</b>		

# Washington State Bar Association

Statement of Activities

For the Period from April 1, 2018 to April 30, 2018

**58.33% OF YEAR COMPLETE**

	<b>FISCAL 2018 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>FOUNDATION</b>					
<b>REVENUE:</b>					
<b>TOTAL REVENUE:</b>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	
<b>DIRECT EXPENSES:</b>					
CONSULTING SERVICES	3,000.00	2,906.40	2,906.40	93.60	96.88%
PRINTING & COPYING	1,500.00	63.03	559.84	940.16	37.32%
STAFF TRAVEL/PARKING	1,500.00	-	165.86	1,334.14	11.06%
STAFF MEMBERSHIP DUES	600.00	-	-	600.00	0.00%
SUPPLIES	500.00	-	15.95	484.05	3.19%
SPECIAL EVENTS	5,000.00	-	-	5,000.00	0.00%
BOARD OF TRUSTEES	5,000.00	74.17	414.17	4,585.83	8.28%
GRAPHIC DESIGN	500.00	-	-	500.00	0.00%
<b>TOTAL DIRECT EXPENSES:</b>	<u>17,600.00</u>	<u>3,043.60</u>	<u>4,062.22</u>	<u>13,537.78</u>	<u>23.08%</u>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (1.20 FTE)	89,200.00	7,346.16	53,207.89	35,992.11	59.65%
BENEFITS EXPENSE	32,713.00	2,553.20	18,767.32	13,945.68	57.37%
OTHER INDIRECT EXPENSE	29,140.00	2,521.72	15,839.86	13,300.14	54.36%
<b>TOTAL INDIRECT EXPENSES:</b>	<u>151,053.00</u>	<u>12,421.08</u>	<u>87,815.07</u>	<u>63,237.93</u>	<u>58.14%</u>
<b>TOTAL ALL EXPENSES:</b>	<u>168,653.00</u>	<u>15,464.68</u>	<u>91,877.29</u>	<u>76,775.71</u>	<u>54.48%</u>
<b>NET INCOME (LOSS):</b>	<u>(168,653.00)</u>	<u>(15,464.68)</u>	<u>(91,877.29)</u>		

# Washington State Bar Association

Statement of Activities

For the Period from April 1, 2018 to April 30, 2018

**58.33% OF YEAR COMPLETE**

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>HUMAN RESOURCES</b>					
<b>REVENUE:</b>					
<b>TOTAL REVENUE:</b>	-	-	-	-	
<b>DIRECT EXPENSES:</b>					
STAFF TRAVEL/PARKING	150.00	28.00	28.00	122.00	18.67%
STAFF MEMBERSHIP DUES	1,188.00	-	678.00	510.00	57.07%
SUBSCRIPTIONS	1,938.00	-	1,752.92	185.08	90.45%
STAFF TRAINING- GENERAL	29,400.00	705.00	15,619.23	13,780.77	53.13%
RECRUITING AND ADVERTISING	7,000.00	226.08	2,984.83	4,015.17	42.64%
PAYROLL PROCESSING	55,000.00	3,559.90	27,638.77	27,361.23	50.25%
SALARY SURVEYS	2,900.00	324.80	949.60	1,950.40	32.74%
THIRD PARTY SERVICES	22,500.00	3,600.00	17,087.25	5,412.75	75.94%
TRANSFER TO INDIRECT EXPENSE	(120,076.00)	(8,443.78)	(66,738.60)	(53,337.40)	55.58%
<b>TOTAL DIRECT EXPENSES:</b>	-	-	-	-	
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (2.48 FTE)	251,079.00	20,899.44	143,452.50	107,626.50	57.13%
ALLOWANCE FOR OPEN POSITIONS	(120,000.00)	-	-	(120,000.00)	0.00%
BENEFITS EXPENSE	80,529.00	6,418.52	47,467.81	33,061.19	58.94%
OTHER INDIRECT EXPENSE	60,222.00	5,221.48	32,797.89	27,424.11	54.46%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>271,830.00</b>	<b>32,539.44</b>	<b>223,718.20</b>	<b>48,111.80</b>	<b>82.30%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>271,830.00</b>	<b>32,539.44</b>	<b>223,718.20</b>	<b>48,111.80</b>	<b>82.30%</b>
<b>NET INCOME (LOSS):</b>	<b>(271,830.00)</b>	<b>(32,539.44)</b>	<b>(223,718.20)</b>		

# Washington State Bar Association

Statement of Activities

For the Period from April 1, 2018 to April 30, 2018

**58.33% OF YEAR COMPLETE**

	<b>FISCAL 2018 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>LAW CLERK PROGRAM</b>					
<b>REVENUE:</b>					
LAW CLERK FEES	110,000.00	-	115,700.00	(5,700.00)	105.18%
LAW CLERK APPLICATION FEES	2,000.00	100.00	1,900.00	100.00	95.00%
<b>TOTAL REVENUE:</b>	<b>112,000.00</b>	<b>100.00</b>	<b>117,600.00</b>	<b>(5,600.00)</b>	<b>105.00%</b>
<b>DIRECT EXPENSES:</b>					
SUBSCRIPTIONS	250.00	-	250.00	-	100.00%
CHARACTER & FITNESS INVESTIGATIONS	100.00	-	-	100.00	0.00%
LAW CLERK BOARD EXPENSE	4,000.00	94.92	3,137.61	862.39	78.44%
<b>TOTAL DIRECT EXPENSES:</b>	<b>4,350.00</b>	<b>94.92</b>	<b>3,387.61</b>	<b>962.39</b>	<b>77.88%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (0.85 FTE)	67,292.00	5,336.74	39,003.49	28,288.51	57.96%
BENEFITS EXPENSE	23,746.00	1,869.31	13,751.19	9,994.81	57.91%
OTHER INDIRECT EXPENSE	20,640.00	1,780.02	11,181.07	9,458.93	54.17%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>111,678.00</b>	<b>8,986.07</b>	<b>63,935.75</b>	<b>47,742.25</b>	<b>57.25%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>116,028.00</b>	<b>9,080.99</b>	<b>67,323.36</b>	<b>48,704.64</b>	<b>58.02%</b>
<b>NET INCOME (LOSS):</b>	<b>(4,028.00)</b>	<b>(8,980.99)</b>	<b>50,276.64</b>		

# Washington State Bar Association

Statement of Activities

For the Period from April 1, 2018 to April 30, 2018

**58.33% OF YEAR COMPLETE**

	<b>FISCAL 2018 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>LEGISLATIVE</b>					
<b>REVENUE:</b>					
<b>TOTAL REVENUE:</b>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	
<b>DIRECT EXPENSES:</b>					
STAFF TRAVEL/PARKING	8,000.00	36.00	925.57	7,074.43	11.57%
STAFF MEMBERSHIP DUES	450.00	-	-	450.00	0.00%
SUBSCRIPTIONS	2,000.00	-	1,981.80	18.20	99.09%
TELEPHONE	3,000.00	26.71	186.77	2,813.23	6.23%
OLYMPIA RENT	2,500.00	244.92	1,224.60	1,275.40	48.98%
CONTRACT LOBBYIST	5,000.00	-	-	5,000.00	0.00%
LOBBYIST CONTACT COSTS	1,000.00	-	291.81	708.19	29.18%
LEGISLATIVE COMMITTEE	2,500.00	9.17	267.75	2,232.25	10.71%
BOG LEGISLATIVE COMMITTEE	250.00	-	240.79	9.21	96.32%
<b>TOTAL DIRECT EXPENSES:</b>	<u><b>24,700.00</b></u>	<u><b>316.80</b></u>	<u><b>5,119.09</b></u>	<u><b>19,580.91</b></u>	<u><b>20.73%</b></u>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (1.00 FTE)	75,380.00	2,558.34	26,739.23	48,640.77	35.47%
BENEFITS EXPENSE	27,080.00	1,382.37	11,356.84	15,723.16	41.94%
OTHER INDIRECT EXPENSE	24,283.00	2,106.38	13,230.93	11,052.07	54.49%
<b>TOTAL INDIRECT EXPENSES:</b>	<u><b>126,743.00</b></u>	<u><b>6,047.09</b></u>	<u><b>51,327.00</b></u>	<u><b>75,416.00</b></u>	<u><b>40.50%</b></u>
<b>TOTAL ALL EXPENSES:</b>	<u><b>151,443.00</b></u>	<u><b>6,363.89</b></u>	<u><b>56,446.09</b></u>	<u><b>94,996.91</b></u>	<u><b>37.27%</b></u>
<b>NET INCOME (LOSS):</b>	<u><b>(151,443.00)</b></u>	<u><b>(6,363.89)</b></u>	<u><b>(56,446.09)</b></u>		

# Washington State Bar Association

Statement of Activities

For the Period from April 1, 2018 to April 30, 2018

**58.33% OF YEAR COMPLETE**

	<b>FISCAL 2018 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>LICENSING &amp; MEMBERSHIP RECORDS</b>					
<b>REVENUE:</b>					
STATUS CERTIFICATE FEES	22,000.00	1,934.94	11,177.90	10,822.10	50.81%
RULE 9/LEGAL INTERN FEES	11,000.00	2,450.00	4,550.00	6,450.00	41.36%
INVESTIGATION FEES	20,000.00	3,000.00	13,700.00	6,300.00	68.50%
PRO HAC VICE	210,000.00	21,039.00	177,638.00	32,362.00	84.59%
MEMBER CONTACT INFORMATION	21,000.00	1,208.16	12,522.28	8,477.72	59.63%
PHOTO BAR CARD SALES	700.00	12.00	288.00	412.00	41.14%
<b>TOTAL REVENUE:</b>	<b>284,700.00</b>	<b>29,644.10</b>	<b>219,876.18</b>	<b>64,823.82</b>	<b>77.23%</b>
<b>DIRECT EXPENSES:</b>					
DEPRECIATION	11,496.00	1,151.00	6,905.00	4,591.00	60.06%
POSTAGE	31,500.00	-	26,858.74	4,641.26	85.27%
LICENSING FORMS	3,000.00	47.93	2,048.00	952.00	68.27%
<b>TOTAL DIRECT EXPENSES:</b>	<b>45,996.00</b>	<b>1,198.93</b>	<b>35,811.74</b>	<b>10,184.26</b>	<b>77.86%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (4.65 FTE)	410,886.00	33,229.52	246,750.23	164,135.77	60.05%
BENEFITS EXPENSE	136,992.00	10,872.95	80,175.55	56,816.45	58.53%
OTHER INDIRECT EXPENSE	112,916.00	9,760.56	61,309.50	51,606.50	54.30%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>660,794.00</b>	<b>53,863.03</b>	<b>388,235.28</b>	<b>272,558.72</b>	<b>58.75%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>706,790.00</b>	<b>55,061.96</b>	<b>424,047.02</b>	<b>282,742.98</b>	<b>60.00%</b>
<b>NET INCOME (LOSS):</b>	<b>(422,090.00)</b>	<b>(25,417.86)</b>	<b>(204,170.84)</b>		



# Washington State Bar Association

Statement of Activities

For the Period from April 1, 2018 to April 30, 2018

**58.33% OF YEAR COMPLETE**

	<b>FISCAL 2018 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>LIMITED LICENSE LEGAL TECHNICIAN PROGRAM</b>					
<b>REVENUE:</b>					
<b>TOTAL REVENUE:</b>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	
<b>DIRECT EXPENSES:</b>					
STAFF TRAVEL/PARKING	600.00	6.00	50.00	550.00	8.33%
LLLT BOARD	17,000.00	945.79	9,101.64	7,898.36	53.54%
LLLT OUTREACH	8,000.00	2,287.50	3,061.64	4,938.36	38.27%
<b>TOTAL DIRECT EXPENSES:</b>	<u><b>25,600.00</b></u>	<u><b>3,239.29</b></u>	<u><b>12,213.28</b></u>	<u><b>13,386.72</b></u>	<u><b>47.71%</b></u>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (1.75 FTE)	142,602.00	11,051.38	84,037.44	58,564.56	58.93%
BENEFITS EXPENSE	49,304.00	3,893.54	28,702.26	20,601.74	58.21%
OTHER INDIRECT EXPENSE	42,495.00	3,678.75	23,107.58	19,387.42	54.38%
<b>TOTAL INDIRECT EXPENSES:</b>	<u><b>234,401.00</b></u>	<u><b>18,623.67</b></u>	<u><b>135,847.28</b></u>	<u><b>98,553.72</b></u>	<u><b>57.96%</b></u>
<b>TOTAL ALL EXPENSES:</b>	<u><b>260,001.00</b></u>	<u><b>21,862.96</b></u>	<u><b>148,060.56</b></u>	<u><b>111,940.44</b></u>	<u><b>56.95%</b></u>
<b>NET INCOME (LOSS):</b>	<u><u><b>(260,001.00)</b></u></u>	<u><u><b>(21,862.96)</b></u></u>	<u><u><b>(148,060.56)</b></u></u>		

# Washington State Bar Association

Statement of Activities

For the Period from April 1, 2018 to April 30, 2018

**58.33% OF YEAR COMPLETE**

	<b>FISCAL 2018 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>LIMITED PRACTICE OFFICERS</b>					
<b>REVENUE:</b>					
<b>TOTAL REVENUE:</b>	-	-	-	-	
<b>DIRECT EXPENSES:</b>					
LPO BOARD	3,000.00	42.81	1,806.50	1,193.50	60.22%
<b>TOTAL DIRECT EXPENSES:</b>	<b>3,000.00</b>	<b>42.81</b>	<b>1,806.50</b>	<b>1,193.50</b>	<b>60.22%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (1.16 FTE)	97,589.00	7,762.84	55,858.77	41,730.23	57.24%
BENEFITS EXPENSE	33,707.00	2,659.47	19,639.53	14,067.47	58.27%
OTHER INDIRECT EXPENSE	28,168.00	2,432.71	15,280.77	12,887.23	54.25%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>159,464.00</b>	<b>12,855.02</b>	<b>90,779.07</b>	<b>68,684.93</b>	<b>56.93%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>162,464.00</b>	<b>12,897.83</b>	<b>92,585.57</b>	<b>69,878.43</b>	<b>56.99%</b>
<b>NET INCOME (LOSS):</b>	<b>(162,464.00)</b>	<b>(12,897.83)</b>	<b>(92,585.57)</b>		

# Washington State Bar Association

Statement of Activities

For the Period from April 1, 2018 to April 30, 2018

**58.33% OF YEAR COMPLETE**

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>MANDATORY CONTINUING LEGAL EDUCATION</b>					
<b>REVENUE:</b>					
ACCREDITED PROGRAM FEES	282,000.00	22,300.00	177,500.00	104,500.00	62.94%
FORM 1 LATE FEES	100,000.00	10,395.00	85,960.00	14,040.00	85.96%
MEMBER LATE FEES	203,000.00	46,382.00	196,250.00	6,750.00	96.67%
ANNUAL ACCREDITED SPONSOR FEES	27,000.00	-	29,500.00	(2,500.00)	109.26%
ATTENDANCE FEES	60,000.00	3,361.00	31,042.00	28,958.00	51.74%
ATTENDANCE LATE FEES	60,000.00	4,480.00	41,125.00	18,875.00	68.54%
COMITY CERTIFICATES	29,000.00	600.00	27,175.67	1,824.33	93.71%
<b>TOTAL REVENUE:</b>	<b>761,000.00</b>	<b>87,518.00</b>	<b>588,552.67</b>	<b>172,447.33</b>	<b>77.34%</b>
<b>DIRECT EXPENSES:</b>					
DEPRECIATION	235,944.00	20,079.00	139,473.00	96,471.00	59.11%
STAFF MEMBERSHIP DUES	500.00	-	-	500.00	0.00%
MCLE BOARD	2,000.00	7.77	359.81	1,640.19	17.99%
<b>TOTAL DIRECT EXPENSES:</b>	<b>238,444.00</b>	<b>20,086.77</b>	<b>139,832.81</b>	<b>98,611.19</b>	<b>58.64%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (4.80 FTE)	311,815.00	24,701.34	200,905.80	110,909.20	64.43%
BENEFITS EXPENSE	113,165.00	9,205.92	65,680.55	47,484.45	58.04%
OTHER INDIRECT EXPENSE	115,344.00	9,997.94	62,800.41	52,543.59	54.45%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>540,324.00</b>	<b>43,905.20</b>	<b>329,386.76</b>	<b>210,937.24</b>	<b>60.96%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>778,768.00</b>	<b>63,991.97</b>	<b>469,219.57</b>	<b>309,548.43</b>	<b>60.25%</b>
<b>NET INCOME (LOSS):</b>	<b>(17,768.00)</b>	<b>23,526.03</b>	<b>119,333.10</b>		

**Washington State Bar Association**  
Statement of Activities  
For the Period from April 1, 2018 to April 30, 2018  
**58.33% OF YEAR COMPLETE**

	<b>FISCAL 2018 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>MEMBER ASSISTANCE PROGRAM</b>					
<b>REVENUE:</b>					
DIVERSIONS	10,000.00	1,125.00	6,705.00	3,295.00	67.05%
LAP GROUPS REVENUE	-	-	270.00	(270.00)	
<b>TOTAL REVENUE:</b>	<b>10,000.00</b>	<b>1,125.00</b>	<b>6,975.00</b>	<b>3,025.00</b>	<b>69.75%</b>
<b>DIRECT EXPENSES:</b>					
PUBLICATIONS PRODUCTION	200.00	-	-	200.00	0.00%
STAFF MEMBERSHIP DUES	350.00	226.00	226.00	124.00	64.57%
CONFERENCE CALLS	100.00	-	-	100.00	0.00%
PROF LIAB INSURANCE	850.00	-	775.50	74.50	91.24%
<b>TOTAL DIRECT EXPENSES:</b>	<b>1,500.00</b>	<b>226.00</b>	<b>1,001.50</b>	<b>498.50</b>	<b>66.77%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (0.87 FTE)	79,821.00	6,734.87	47,602.18	32,218.82	59.64%
BENEFITS EXPENSE	31,796.00	2,145.33	15,820.22	15,975.78	49.76%
OTHER INDIRECT EXPENSE	21,126.00	1,839.39	11,553.74	9,572.26	54.69%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>132,743.00</b>	<b>10,719.59</b>	<b>74,976.14</b>	<b>57,766.86</b>	<b>56.48%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>134,243.00</b>	<b>10,945.59</b>	<b>75,977.64</b>	<b>58,265.36</b>	<b>56.60%</b>
<b>NET INCOME (LOSS):</b>	<b>(124,243.00)</b>	<b>(9,820.59)</b>	<b>(69,002.64)</b>		

# Washington State Bar Association

Statement of Activities

For the Period from April 1, 2018 to April 30, 2018

**58.33% OF YEAR COMPLETE**

	<b>FISCAL 2018 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>MEMBERSHIP BENEFITS</b>					
<b>REVENUE:</b>					
MP3 SALES	-	98.00	1,029.00	(1,029.00)	
DIGITAL VIDEO SALES	-	196.00	4,165.00	(4,165.00)	
SEMINAR REVENUE-OTHER	-	-	4,500.00	(4,500.00)	
<b>TOTAL REVENUE:</b>	<b>-</b>	<b>294.00</b>	<b>9,694.00</b>	<b>(9,694.00)</b>	
<b>DIRECT EXPENSES:</b>					
LEGAL LUNCHBOX COURSEBOOK PRODUCTION	500.00	-	-	500.00	0.00%
LEGAL LUNCHBOX SPEAKERS & PROGRAM	1,700.00	158.38	1,300.42	399.58	76.50%
WSBA CONNECTS	46,560.00	-	23,280.00	23,280.00	50.00%
CASEMAKER	75,000.00	12,534.70	43,625.69	31,374.31	58.17%
<b>TOTAL DIRECT EXPENSES:</b>	<b>123,760.00</b>	<b>12,693.08</b>	<b>68,206.11</b>	<b>55,553.89</b>	<b>55.11%</b>
<b>INDIRECT EXPENSES:</b>					
INDIRECT EXPENSES:	23,718.00	2,030.16	14,196.66	9,521.34	59.86%
SALARY EXPENSE (0.40 FTE)	9,377.00	771.22	5,614.85	3,762.15	59.88%
BENEFITS EXPENSE	9,713.00	830.68	5,217.84	4,495.16	53.72%
OTHER INDIRECT EXPENSE					
<b>TOTAL INDIRECT EXPENSES:</b>	<b>42,808.00</b>	<b>3,632.06</b>	<b>25,029.35</b>	<b>17,778.65</b>	<b>58.47%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>166,568.00</b>	<b>16,325.14</b>	<b>93,235.46</b>	<b>73,332.54</b>	<b>55.97%</b>
<b>NET INCOME (LOSS):</b>	<b>(166,568.00)</b>	<b>(16,031.14)</b>	<b>(83,541.46)</b>		

# Washington State Bar Association

Statement of Activities

For the Period from April 1, 2018 to April 30, 2018

**58.33% OF YEAR COMPLETE**

	<b>FISCAL 2018 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>MENTORSHIP PROGRAM</b>					
<b>REVENUE:</b>					
<b>TOTAL REVENUE:</b>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	
<b>DIRECT EXPENSES:</b>					
STAFF TRAVEL/PARKING	2,000.00	-	813.45	1,186.55	40.67%
SUBSCRIPTIONS	125.00	-	-	125.00	0.00%
CONFERENCE CALLS	100.00	-	3.61	96.39	3.61%
MENTORSHIP PROGRAM EXPENSES	2,500.00	-	17.22	2,482.78	0.69%
RECEPTION/FORUM EXPENSE	6,500.00	1,737.50	4,618.37	1,881.63	71.05%
<b>TOTAL DIRECT EXPENSES:</b>	<u>11,225.00</u>	<u>1,737.50</u>	<u>5,452.65</u>	<u>5,772.35</u>	<u>48.58%</u>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (0.90 FTE)	61,746.00	5,221.82	32,752.21	28,993.79	53.04%
BENEFITS EXPENSE	22,792.00	1,840.48	13,490.75	9,301.25	59.19%
OTHER INDIRECT EXPENSE	21,855.00	1,898.72	11,926.49	9,928.51	54.57%
<b>TOTAL INDIRECT EXPENSES:</b>	<u>106,393.00</u>	<u>8,961.02</u>	<u>58,169.45</u>	<u>48,223.55</u>	<u>54.67%</u>
<b>TOTAL ALL EXPENSES:</b>	<u>117,618.00</u>	<u>10,698.52</u>	<u>63,622.10</u>	<u>53,995.90</u>	<u>54.09%</u>
<b>NET INCOME (LOSS):</b>	<u>(117,618.00)</u>	<u>(10,698.52)</u>	<u>(63,622.10)</u>		

# Washington State Bar Association

Statement of Activities

For the Period from April 1, 2018 to April 30, 2018

**58.33% OF YEAR COMPLETE**

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>NEW MEMBER PROGRAM</b>					
<b>REVENUE:</b>					
NMP PRODUCT SALES	15,000.00	7,287.00	68,902.05	(53,902.05)	459.35%
SPONSORSHIPS	1,200.00	-	1,095.00	105.00	91.25%
SEMINAR REGISTRATIONS	20,000.00	-	28,064.21	(8,064.21)	140.32%
TRIAL ADVOCACY PROGRAM	17,000.00	-	12,332.25	4,667.75	72.54%
<b>TOTAL REVENUE:</b>	<b>53,200.00</b>	<b>7,287.00</b>	<b>110,393.51</b>	<b>(57,193.51)</b>	<b>207.51%</b>
<b>DIRECT EXPENSES:</b>					
YLL SECTION PROGRAM	1,500.00	-	793.17	706.83	52.88%
CLE COMPS	1,500.00	-	-	1,500.00	0.00%
STAFF TRAVEL/PARKING	2,000.00	-	113.88	1,886.12	5.69%
STAFF MEMBERSHIP DUES	30.00	-	70.00	(40.00)	233.33%
ONLINE EXPENSES	2,250.00	-	-	2,250.00	0.00%
SEMINAR BROCHURES	1,500.00	-	-	1,500.00	0.00%
SPEAKERS & PROGRAM DEVELOPMENT	1,500.00	52.53	671.33	828.67	44.76%
NEW LAWYER OUTREACH EVENTS	3,000.00	(1,138.72)	-	3,000.00	0.00%
NEW LAWYERS COMMITTEE	15,000.00	584.02	2,334.37	12,665.63	15.56%
OPEN SECTIONS NIGHT	3,000.00	(76.93)	5,176.87	(2,176.87)	172.56%
TRIAL ADVOCACY PROGRAM	2,500.00	-	2,747.17	(247.17)	109.89%
SCHOLARSHIPS/DONATIONS/GRANT	2,000.00	-	-	2,000.00	0.00%
<b>TOTAL DIRECT EXPENSES:</b>	<b>35,780.00</b>	<b>(579.10)</b>	<b>11,906.79</b>	<b>23,873.21</b>	<b>33.28%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (2.20 FTE)	152,719.00	13,020.66	83,098.56	69,620.44	54.41%
BENEFITS EXPENSE	56,408.00	4,575.55	33,613.22	22,794.78	59.59%
OTHER INDIRECT EXPENSE	53,422.00	4,628.13	29,070.86	24,351.14	54.42%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>262,549.00</b>	<b>22,224.34</b>	<b>145,782.64</b>	<b>116,766.36</b>	<b>55.53%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>298,329.00</b>	<b>21,645.24</b>	<b>157,689.43</b>	<b>140,639.57</b>	<b>52.86%</b>
<b>NET INCOME (LOSS):</b>	<b>(245,129.00)</b>	<b>(14,358.24)</b>	<b>(47,295.92)</b>		

# Washington State Bar Association

Statement of Activities

For the Period from April 1, 2018 to April 30, 2018

**58.33% OF YEAR COMPLETE**

	<b>FISCAL 2018 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>NORTHWEST LAWYER</b>					
<b>REVENUE:</b>					
ROYALTIES	-	2,442.66	3,591.46	(3,591.46)	
DISPLAY ADVERTISING	400,000.00	33,171.00	145,392.25	254,607.75	36.35%
SUBSCRIPT/SINGLE ISSUES	350.00	-	144.00	206.00	41.14%
CLASSIFIED ADVERTISING	100,000.00	16,027.56	81,072.44	18,927.56	81.07%
GEN ANNOUNCEMENTS	15,000.00	2,080.00	5,230.00	9,770.00	34.87%
PROF ANNOUNCEMENTS	23,000.00	2,150.00	7,967.50	15,032.50	34.64%
<b>TOTAL REVENUE:</b>	<b>538,350.00</b>	<b>55,871.22</b>	<b>243,397.65</b>	<b>294,952.35</b>	<b>45.21%</b>
<b>DIRECT EXPENSES:</b>					
BAD DEBT EXPENSE	6,000.00	(3,700.00)	(3,057.00)	9,057.00	-50.95%
POSTAGE	89,000.00	9,627.15	57,821.28	31,178.72	64.97%
PRINTING, COPYING & MAILING	250,000.00	52,788.22	128,406.34	121,593.66	51.36%
DIGITAL/ONLINE DEVELOPMENT	10,200.00	-	2,800.00	7,400.00	27.45%
GRAPHICS/ARTWORK	3,500.00	-	882.80	2,617.20	25.22%
OUTSIDE SALES EXPENSE	75,000.00	11,287.80	11,287.80	63,712.20	15.05%
EDITORIAL ADVISORY COMMITTEE	800.00	350.37	430.66	369.34	53.83%
<b>TOTAL DIRECT EXPENSES:</b>	<b>434,500.00</b>	<b>70,353.54</b>	<b>198,571.88</b>	<b>235,928.12</b>	<b>45.70%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (1.80 FTE)	129,203.00	7,271.84	50,207.69	78,995.31	38.86%
BENEFITS EXPENSE	52,295.00	3,624.33	25,386.07	26,908.93	48.54%
OTHER INDIRECT EXPENSE	43,709.00	3,797.47	23,853.02	19,855.98	54.57%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>225,207.00</b>	<b>14,693.64</b>	<b>99,446.78</b>	<b>125,760.22</b>	<b>44.16%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>659,707.00</b>	<b>85,047.18</b>	<b>298,018.66</b>	<b>361,688.34</b>	<b>45.17%</b>
<b>NET INCOME (LOSS):</b>	<b>(121,357.00)</b>	<b>(29,175.96)</b>	<b>(54,621.01)</b>		



# Washington State Bar Association

Statement of Activities

For the Period from April 1, 2018 to April 30, 2018

**58.33% OF YEAR COMPLETE**

	<b>FISCAL 2018 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>OFFICE OF GENERAL COUNSEL</b>					
<b>REVENUE:</b>					
COPY FEES	-	86.70	246.80	(246.80)	
<b>TOTAL REVENUE:</b>	<b>-</b>	<b>86.70</b>	<b>246.80</b>	<b>(246.80)</b>	
<b>DIRECT EXPENSES:</b>					
DEPRECIATION	556.00	-	-	556.00	0.00%
STAFF TRAVEL/PARKING	3,240.00	350.00	2,145.81	1,094.19	66.23%
STAFF MEMBERSHIP DUES	1,500.00	-	-	1,500.00	0.00%
COURT RULES COMMITTEE	4,000.00	125.52	659.52	3,340.48	16.49%
DISCIPLINE ADVISORY ROUNDTABLE	1,500.00	-	-	1,500.00	0.00%
CUSTODIANSHIPS	2,500.00	870.85	1,142.89	1,357.11	45.72%
<b>TOTAL DIRECT EXPENSES:</b>	<b>13,296.00</b>	<b>1,346.37</b>	<b>3,948.22</b>	<b>9,347.78</b>	<b>29.69%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (5.41 FTE)	507,852.00	34,358.74	278,989.15	228,862.85	54.94%
BENEFITS EXPENSE	172,072.00	13,017.47	96,106.65	75,965.35	55.85%
OTHER INDIRECT EXPENSE	131,371.00	11,362.60	71,372.49	59,998.51	54.33%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>811,295.00</b>	<b>58,738.81</b>	<b>446,468.29</b>	<b>364,826.71</b>	<b>55.03%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>824,591.00</b>	<b>60,085.18</b>	<b>450,416.51</b>	<b>374,174.49</b>	<b>54.62%</b>
<b>NET INCOME (LOSS):</b>	<b>(824,591.00)</b>	<b>(59,998.48)</b>	<b>(450,169.71)</b>		

# Washington State Bar Association

Statement of Activities

For the Period from April 1, 2018 to April 30, 2018

**58.33% OF YEAR COMPLETE**

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>OFFICE OF GENERAL COUNSEL - DISCIPLINARY BOARD</b>					
<b>REVENUE:</b>					
<b>TOTAL REVENUE:</b>	-	-	-	-	
<b>DIRECT EXPENSE:</b>					
STAFF MEMBERSHIP DUES	500.00	-	328.20	171.80	65.64%
DISCIPLINARY BOARD EXPENSES	10,000.00	281.49	7,299.04	2,700.96	72.99%
CHIEF HEARING OFFICER	33,000.00	2,500.00	17,833.60	15,166.40	54.04%
HEARING OFFICER EXPENSES	3,000.00	816.79	2,291.98	708.02	76.40%
HEARING OFFICER TRAINING	2,000.00	117.70	1,014.95	985.05	50.75%
OUTSIDE COUNSEL	55,000.00	3,000.00	24,750.00	30,250.00	45.00%
DISCIPLINARY SELECTION PANEL	-	321.66	321.66	(321.66)	
<b>TOTAL DIRECT EXPENSES:</b>	<b>103,500.00</b>	<b>7,037.64</b>	<b>53,839.43</b>	<b>49,660.57</b>	<b>52.02%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (1.60 FTE)	119,426.00	9,138.06	65,411.70	54,014.30	54.77%
BENEFITS EXPENSE	45,067.00	3,258.27	24,016.03	21,050.97	53.29%
OTHER INDIRECT EXPENSE	38,853.00	3,352.41	21,057.76	17,795.24	54.20%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>203,346.00</b>	<b>15,748.74</b>	<b>110,485.49</b>	<b>92,860.51</b>	<b>54.33%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>306,846.00</b>	<b>22,786.38</b>	<b>164,324.92</b>	<b>142,521.08</b>	<b>53.55%</b>
<b>NET INCOME (LOSS):</b>	<b>(306,846.00)</b>	<b>(22,786.38)</b>	<b>(164,324.92)</b>		

# Washington State Bar Association

Statement of Activities

For the Period from April 1, 2018 to April 30, 2018

**58.33% OF YEAR COMPLETE**

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>OUTREACH &amp; ENGAGEMENT</b>					
<b>REVENUE:</b>					
<b>TOTAL REVENUE:</b>	-	-	-	-	
<b>DIRECT EXPENSE:</b>					
STAFF TRAVEL/PARKING	400.00	-	-	400.00	0.00%
STAFF MEMBERSHIP DUES	300.00	-	219.00	81.00	73.00%
CONFERENCE CALLS	200.00	-	-	200.00	0.00%
ABA DELEGATES	4,500.00	-	440.00	4,060.00	9.78%
ANNUAL CHAIR MEETINGS	600.00	-	624.09	(24.09)	104.02%
JUDICIAL RECOMMENDATIONS COMMITTEE	4,500.00	174.24	2,055.38	2,444.62	45.68%
BOG ELECTIONS	6,500.00	-	713.29	5,786.71	10.97%
BAR OUTREACH	5,000.00	-	966.32	4,033.68	19.33%
PROFESSIONALISM	750.00	-	-	750.00	0.00%
<b>TOTAL DIRECT EXPENSES:</b>	<b>22,750.00</b>	<b>174.24</b>	<b>5,018.08</b>	<b>17,731.92</b>	<b>22.06%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (2.83 FTE)	218,297.00	22,096.76	115,398.33	102,898.67	52.86%
BENEFITS EXPENSE	77,759.00	5,253.87	40,109.65	37,649.35	51.58%
OTHER INDIRECT EXPENSE	68,721.00	5,933.48	37,270.23	31,450.77	54.23%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>364,777.00</b>	<b>33,284.11</b>	<b>192,778.21</b>	<b>171,998.79</b>	<b>52.85%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>387,527.00</b>	<b>33,458.35</b>	<b>197,796.29</b>	<b>189,730.71</b>	<b>51.04%</b>
<b>NET INCOME (LOSS):</b>	<b>(387,527.00)</b>	<b>(33,458.35)</b>	<b>(197,796.29)</b>		

# Washington State Bar Association

Statement of Activities

For the Period from April 1, 2018 to April 30, 2018

**58.33% OF YEAR COMPLETE**

	<b>FISCAL 2018 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>PRACTICE MANAGEMENT ASSISTANCE</b>					
<b>REVENUE:</b>					
ROYALTIES	15,000.00	-	18,607.33	(3,607.33)	124.05%
LAW OFFICE IN A BOX SALES	-	-	45.00	(45.00)	
<b>TOTAL REVENUE:</b>	<b>15,000.00</b>	<b>-</b>	<b>18,652.33</b>	<b>(3,652.33)</b>	<b>124.35%</b>
<b>DIRECT EXPENSE:</b>					
STAFF TRAVEL/PARKING	2,000.00	-	198.65	1,801.35	9.93%
STAFF MEMBERSHIP DUES	500.00	-	-	500.00	0.00%
CONFERENCE CALLS	100.00	-	32.65	67.35	32.65%
LIBRARY MATERIALS/RESOURCES	1,000.00	-	77.83	922.17	7.78%
WSBA MEMBER BENEFITS OPEN HOUSE	2,250.00	-	613.89	1,636.11	27.28%
<b>TOTAL DIRECT EXPENSES:</b>	<b>5,850.00</b>	<b>-</b>	<b>923.02</b>	<b>4,926.98</b>	<b>15.78%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (1.50 FTE)	128,060.00	10,665.70	74,820.82	53,239.18	58.43%
BENEFITS EXPENSE	43,808.00	3,498.26	25,797.45	18,010.55	58.89%
OTHER INDIRECT EXPENSE	36,424.00	3,144.76	19,753.30	16,670.70	54.23%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>208,292.00</b>	<b>17,308.72</b>	<b>120,371.57</b>	<b>87,920.43</b>	<b>57.79%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>214,142.00</b>	<b>17,308.72</b>	<b>121,294.59</b>	<b>92,847.41</b>	<b>56.64%</b>
<b>NET INCOME (LOSS):</b>	<b>(199,142.00)</b>	<b>(17,308.72)</b>	<b>(102,642.26)</b>		

# Washington State Bar Association

Statement of Activities

For the Period from April 1, 2018 to April 30, 2018

**58.33% OF YEAR COMPLETE**

	<b>FISCAL 2018 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>PRACTICE OF LAW BOARD</b>					
<b>REVENUE:</b>					
<b>TOTAL REVENUE:</b>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	
<b>DIRECT EXPENSES:</b>					
TRANSLATION SERVICES	200.00	-	-	200.00	0.00%
PRACTICE OF LAW BOARD	15,000.00	1,089.56	9,300.36	5,699.64	62.00%
<b>TOTAL DIRECT EXPENSES:</b>	<u>15,200.00</u>	<u>1,089.56</u>	<u>9,300.36</u>	<u>5,899.64</u>	<u>61.19%</u>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (0.65 FTE)	66,165.00	5,525.02	40,064.36	26,100.64	60.55%
BENEFITS EXPENSE	21,484.00	1,609.57	11,899.17	9,584.83	55.39%
OTHER INDIRECT EXPENSE	15,784.00	1,364.74	8,572.12	7,211.88	54.31%
<b>TOTAL INDIRECT EXPENSES:</b>	<u>103,433.00</u>	<u>8,499.33</u>	<u>60,535.65</u>	<u>42,897.35</u>	<u>58.53%</u>
<b>TOTAL ALL EXPENSES:</b>	<u>118,633.00</u>	<u>9,588.89</u>	<u>69,836.01</u>	<u>48,796.99</u>	<u>58.87%</u>
<b>NET INCOME (LOSS):</b>	<u>(118,633.00)</u>	<u>(9,588.89)</u>	<u>(69,836.01)</u>		

# Washington State Bar Association

Statement of Activities

For the Period from April 1, 2018 to April 30, 2018

**58.33% OF YEAR COMPLETE**

	<b>FISCAL 2018 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>PROFESSIONAL RESPONSIBILITY PROGRAM</b>					
<b>REVENUE:</b>					
<b>TOTAL REVENUE:</b>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	
<b>DIRECT EXPENSES:</b>					
STAFF TRAVEL/PARKING	1,800.00	30.96	1,563.37	236.63	86.85%
STAFF MEMBERSHIP DUES	500.00	-	-	500.00	0.00%
CPE COMMITTEE	4,000.00	909.45	3,707.33	292.67	92.68%
<b>TOTAL DIRECT EXPENSES:</b>	<u><b>6,300.00</b></u>	<u><b>940.41</b></u>	<u><b>5,270.70</b></u>	<u><b>1,029.30</b></u>	<u><b>83.66%</b></u>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (1.89 FTE)	169,758.00	13,499.76	95,798.63	73,959.37	56.43%
BENEFITS EXPENSE	62,970.00	4,416.33	32,674.39	30,295.61	51.89%
OTHER INDIRECT EXPENSE	45,895.00	3,975.41	24,971.11	20,923.89	54.41%
<b>TOTAL INDIRECT EXPENSES:</b>	<u><b>278,623.00</b></u>	<u><b>21,891.50</b></u>	<u><b>153,444.13</b></u>	<u><b>125,178.87</b></u>	<u><b>55.07%</b></u>
<b>TOTAL ALL EXPENSES:</b>	<u><b>284,923.00</b></u>	<u><b>22,831.91</b></u>	<u><b>158,714.83</b></u>	<u><b>126,208.17</b></u>	<u><b>55.70%</b></u>
<b>NET INCOME (LOSS):</b>	<u><u><b>(284,923.00)</b></u></u>	<u><u><b>(22,831.91)</b></u></u>	<u><u><b>(158,714.83)</b></u></u>		

# Washington State Bar Association

Statement of Activities

For the Period from April 1, 2018 to April 30, 2018

**58.33% OF YEAR COMPLETE**

	<b>FISCAL 2018 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>PUBLIC SERVICE PROGRAMS</b>					
<b>REVENUE:</b>					
DONATIONS & GRANTS	95,000.00	-	102,500.00	(7,500.00)	107.89%
PSP PRODUCT SALES	10,000.00	353.00	3,297.00	6,703.00	32.97%
<b>TOTAL REVENUE:</b>	<b>105,000.00</b>	<b>353.00</b>	<b>105,797.00</b>	<b>(797.00)</b>	<b>100.76%</b>
<b>DIRECT EXPENSES:</b>					
DONATIONS/SPONSORSHIPS/GRANTS	207,915.00	24,058.25	101,039.33	106,875.67	48.60%
POSTAGE	500.00	-	-	500.00	0.00%
PRINTING & COPYING	500.00	-	-	500.00	0.00%
STAFF TRAVEL/PARKING	2,000.00	-	567.59	1,432.41	28.38%
CONFERENCE CALLS	200.00	-	6.66	193.34	3.33%
PRO BONO & PUBLIC SERVICE COMMITTEE	2,000.00	72.34	626.08	1,373.92	31.30%
PUBLIC SERVICE EVENTS AND PROJECTS	11,500.00	-	1,084.38	10,415.62	9.43%
<b>TOTAL DIRECT EXPENSES:</b>	<b>224,615.00</b>	<b>24,130.59</b>	<b>103,324.04</b>	<b>121,290.96</b>	<b>46.00%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (1.77 FTE)	136,436.00	5,617.76	76,579.83	59,856.17	56.13%
BENEFITS EXPENSE	48,060.00	3,896.23	28,685.70	19,374.30	59.69%
OTHER INDIRECT EXPENSE	42,981.00	3,708.42	23,293.88	19,687.12	54.20%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>227,477.00</b>	<b>13,222.41</b>	<b>128,559.41</b>	<b>98,917.59</b>	<b>56.52%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>452,092.00</b>	<b>37,353.00</b>	<b>231,883.45</b>	<b>220,208.55</b>	<b>51.29%</b>
<b>NET INCOME (LOSS):</b>	<b>(347,092.00)</b>	<b>(37,000.00)</b>	<b>(126,086.45)</b>		

# Washington State Bar Association

Statement of Activities

For the Period from April 1, 2018 to April 30, 2018

**58.33% OF YEAR COMPLETE**

	<b>FISCAL 2018 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>PUBLICATION &amp; DESIGN SERVICES</b>					
<b>REVENUE:</b>	_____	_____	_____	_____	_____
<b>TOTAL REVENUE:</b>	_____	_____	_____	_____	_____
	-	-	-	-	
<b>DIRECT EXPENSES:</b>	_____	_____	_____	_____	_____
IMAGE LIBRARY	4,100.00	-	4,100.00	-	100.00%
<b>TOTAL DIRECT EXPENSES:</b>	<b>4,100.00</b>	<b>-</b>	<b>4,100.00</b>	<b>-</b>	<b>100.00%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (1.39 FTE)	90,187.00	7,525.98	53,225.31	36,961.69	59.02%
BENEFITS EXPENSE	34,341.00	2,703.97	19,577.08	14,763.92	57.01%
OTHER INDIRECT EXPENSE	33,753.00	2,937.10	18,448.87	15,304.13	54.66%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>158,281.00</b>	<b>13,167.05</b>	<b>91,251.26</b>	<b>67,029.74</b>	<b>57.65%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>162,381.00</b>	<b>13,167.05</b>	<b>95,351.26</b>	<b>67,029.74</b>	<b>58.72%</b>
<b>NET INCOME (LOSS):</b>	<b>(162,381.00)</b>	<b>(13,167.05)</b>	<b>(95,351.26)</b>		



# Washington State Bar Association

Statement of Activities

For the Period from April 1, 2018 to April 30, 2018

**58.33% OF YEAR COMPLETE**

	<b>FISCAL 2018 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>SECTIONS ADMINISTRATION</b>					
<b>REVENUE:</b>					
REIMBURSEMENTS FROM SECTIONS	308,000.00	3,075.00	297,712.50	10,287.50	96.66%
<b>TOTAL REVENUE:</b>	<b>308,000.00</b>	<b>3,075.00</b>	<b>297,712.50</b>	<b>10,287.50</b>	<b>96.66%</b>
<b>DIRECT EXPENSES:</b>					
STAFF TRAVEL/PARKING	1,200.00	62.10	316.75	883.25	26.40%
SUBSCRIPTIONS	300.00	-	372.00	(72.00)	124.00%
CONFERENCE CALLS	300.00	-	161.33	138.67	53.78%
MISCELLANEOUS	300.00	-	-	300.00	0.00%
SECTION/COMMITTEE CHAIR MTGS	2,000.00	-	580.34	1,419.66	29.02%
DUES STATEMENTS	6,000.00	-	5,257.54	742.46	87.63%
<b>TOTAL DIRECT EXPENSES:</b>	<b>10,100.00</b>	<b>62.10</b>	<b>6,687.96</b>	<b>3,412.04</b>	<b>66.22%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (4.00 FTE)	266,847.00	22,778.82	144,713.13	122,133.87	54.23%
BENEFITS EXPENSE	100,979.00	8,140.33	57,969.06	43,009.94	57.41%
OTHER INDIRECT EXPENSE	97,132.00	8,395.86	52,737.46	44,394.54	54.29%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>464,958.00</b>	<b>39,315.01</b>	<b>255,419.65</b>	<b>209,538.35</b>	<b>54.93%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>475,058.00</b>	<b>39,377.11</b>	<b>262,107.61</b>	<b>212,950.39</b>	<b>55.17%</b>
<b>NET INCOME (LOSS):</b>	<b>(167,058.00)</b>	<b>(36,302.11)</b>	<b>35,604.89</b>		

# Washington State Bar Association

Statement of Activities

For the Period from April 1, 2018 to April 30, 2018

**58.33% OF YEAR COMPLETE**

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>TECHNOLOGY</b>					
<b>REVENUE:</b>					
<hr/>					
<b>TOTAL REVENUE:</b>	-	-	-	-	
<hr/>					
<b>DIRECT EXPENSES:</b>					
<hr/>					
CONSULTING SERVICES	110,000.00	3,160.00	29,125.60	80,874.40	26.48%
STAFF TRAVEL/PARKING	2,500.00	-	-	2,500.00	0.00%
STAFF MEMBERSHIP DUES	110.00	-	45.00	65.00	40.91%
TELEPHONE	24,000.00	1,457.52	10,387.15	13,612.85	43.28%
COMPUTER HARDWARE	29,000.00	-	11,632.65	17,367.35	40.11%
COMPUTER SOFTWARE	29,000.00	-	9,735.02	19,264.98	33.57%
HARDWARE SERVICE & WARRANTIES	47,000.00	-	18,760.00	28,240.00	39.91%
SOFTWARE MAINTENANCE & LICENSING	270,000.00	73,641.21	137,331.99	132,668.01	50.86%
TELEPHONE HARDWARE & MAINTENANCE	26,000.00	1,612.75	10,855.25	15,144.75	41.75%
COMPUTER SUPPLIES	34,000.00	1,814.10	7,221.54	26,778.46	21.24%
THIRD PARTY SERVICES	74,050.00	1,392.25	33,831.75	40,218.25	45.69%
TRANSFER TO INDIRECT EXPENSES	(645,660.00)	(83,077.83)	(268,925.95)	(376,734.05)	41.65%
<b>TOTAL DIRECT EXPENSES:</b>	<b>-</b>	<b>0.00</b>	<b>(0.00)</b>	<b>0.00</b>	
<hr/>					
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (12.10 FTE)	1,036,073.00	87,514.18	607,246.81	428,826.19	58.61%
BENEFITS EXPENSE	355,694.00	27,382.50	205,782.35	149,911.65	57.85%
CAPITAL LABOR & OVERHEAD	(194,000.00)	(13,011.96)	(75,595.80)	(118,404.20)	38.97%
OTHER INDIRECT EXPENSE	293,823.00	25,425.01	160,231.24	133,591.76	54.53%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>1,491,590.00</b>	<b>127,309.73</b>	<b>897,664.60</b>	<b>593,925.40</b>	<b>60.18%</b>
<hr/>					
<b>TOTAL ALL EXPENSES:</b>	<b>1,491,590.00</b>	<b>127,309.73</b>	<b>897,664.60</b>	<b>593,925.40</b>	<b>60.18%</b>
<hr/>					
<b>NET INCOME (LOSS):</b>	<b>(1,491,590.00)</b>	<b>(127,309.73)</b>	<b>(897,664.60)</b>		
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## Washington State Bar Association

Statement of Activities

For the Period from April 1, 2018 to April 30, 2018

**58.33% OF YEAR COMPLETE**

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>CONTINUING LEGAL EDUCATION (CLE)</b>					
<b>REVENUE:</b>					
SEMINAR REGISTRATIONS	864,735.00	87,689.50	350,396.73	514,338.27	40.52%
SEMINAR-EXHIB/SPNSR/ETC	29,500.00	2,000.00	4,000.00	25,500.00	13.56%
SHIPPING & HANDLING	1,000.00	162.00	1,206.00	(206.00)	120.60%
COURSEBOOK SALES	17,000.00	270.00	6,256.24	10,743.76	36.80%
MP3 AND VIDEO SALES	950,000.00	31,578.40	656,482.59	293,517.41	69.10%
<b>TOTAL REVENUE:</b>	<b>1,862,235.00</b>	<b>121,699.90</b>	<b>1,018,341.56</b>	<b>843,893.44</b>	<b>54.68%</b>
<b>DIRECT EXPENSES:</b>					
COURSEBOOK PRODUCTION	4,000.00	326.26	982.59	3,017.41	24.56%
POSTAGE - FLIERS/CATALOGS	30,000.00	3,317.31	4,437.15	25,562.85	14.79%
POSTAGE - MISC./DELIVERY	2,500.00	-	245.00	2,255.00	9.80%
DEPRECIATION	10,615.00	632.00	2,544.00	8,071.00	23.97%
ONLINE EXPENSES	82,000.00	6,884.21	67,468.73	14,531.27	82.28%
ACCREDITATION FEES	3,550.00	127.00	3,620.00	(70.00)	101.97%
SEMINAR BROCHURES	55,000.00	2,436.02	8,718.87	46,281.13	15.85%
FACILITIES	250,000.00	46,032.88	115,523.76	134,476.24	46.21%
SPEAKERS & PROGRAM DEVELOP	58,000.00	580.25	11,642.72	46,357.28	20.07%
SPLITS TO SECTIONS	51,777.00	-	16,022.31	35,754.69	30.94%
SPLITS TO CO-SPONSORS	7,500.00	-	-	7,500.00	0.00%
HONORARIA	10,000.00	-	500.00	9,500.00	5.00%
CLE SEMINAR COMMITTEE	500.00	-	93.85	406.15	18.77%
BAD DEBT EXPENSE	600.00	-	-	600.00	0.00%
STAFF TRAVEL/PARKING	3,000.00	-	335.06	2,664.94	11.17%
STAFF MEMBERSHIP DUES	1,550.00	-	-	1,550.00	0.00%
SUPPLIES	2,000.00	343.38	1,121.93	878.07	56.10%
COST OF SALES - COURSEBOOKS	1,190.00	19.74	600.98	589.02	50.50%
A/V DEVELOP COSTS (RECORDING)	1,500.00	-	-	1,500.00	0.00%
SHIPPING SUPPLIES	100.00	-	-	100.00	0.00%
POSTAGE & DELIVERY-COURSEBOOKS	2,000.00	21.61	228.31	1,771.69	11.42%
MISCELLANEOUS	200.00	-	-	200.00	0.00%
<b>TOTAL DIRECT EXPENSES:</b>	<b>577,582.00</b>	<b>60,720.66</b>	<b>234,085.26</b>	<b>343,496.74</b>	<b>40.53%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (9.94 FTE)	641,812.00	53,962.27	388,547.51	253,264.49	60.54%
BENEFITS EXPENSE	244,970.00	19,843.62	145,420.03	99,549.97	59.36%
OTHER INDIRECT EXPENSE	241,372.00	20,885.91	131,191.28	110,180.72	54.35%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>1,128,154.00</b>	<b>94,691.80</b>	<b>665,158.82</b>	<b>462,995.18</b>	<b>58.96%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>1,705,736.00</b>	<b>155,412.46</b>	<b>899,244.08</b>	<b>806,491.92</b>	<b>52.72%</b>
<b>NET INCOME (LOSS):</b>	<b>156,499.00</b>	<b>(33,712.56)</b>	<b>119,097.48</b>		

# Washington State Bar Association

Statement of Activities

For the Period from April 1, 2018 to April 30, 2018

**58.33% OF YEAR COMPLETE**

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>DESKBOOKS</b>					
<b>REVENUE:</b>					
SHIPPING & HANDLING	4,000.00	-	221.00	3,779.00	5.53%
DESKBOOK SALES	100,000.00	4,877.81	22,691.02	77,308.98	22.69%
SECTION PUBLICATION SALES	6,000.00	225.00	2,915.00	3,085.00	48.58%
CASEMAKER ROYALTIES	60,000.00	16,576.52	42,740.35	17,259.65	71.23%
<b>TOTAL REVENUE:</b>	<b>170,000.00</b>	<b>21,679.33</b>	<b>68,567.37</b>	<b>101,432.63</b>	<b>40.33%</b>
<b>DIRECT EXPENSES:</b>					
COST OF SALES - DESKBOOKS	70,000.00	3,865.06	16,202.07	53,797.93	23.15%
COST OF SALES - SECTION PUBLICATION	1,000.00	39.02	505.14	494.86	50.51%
SPLITS TO SECTIONS	2,000.00	-	2,143.70	(143.70)	107.19%
DESKBOOK ROYALTIES	1,000.00	-	414.87	585.13	41.49%
SHIPPING SUPPLIES	250.00	-	-	250.00	0.00%
POSTAGE & DELIVER-DESKBOOKS	3,000.00	330.74	(819.19)	3,819.19	-27.31%
FLIERS/CATALOGS	5,000.00	-	-	5,000.00	0.00%
POSTAGE - FLIERS/CATALOGS	2,500.00	-	-	2,500.00	0.00%
COMPLIMENTARY BOOK PROGRAM	2,000.00	-	-	2,000.00	0.00%
BAD DEBT EXPENSE	100.00	-	-	100.00	0.00%
RECORDS STORAGE - OFF SITE	7,440.00	-	4,340.00	3,100.00	58.33%
STAFF MEMBERSHIP DUES	205.00	-	-	205.00	0.00%
MISCELLANEOUS	200.00	24.26	24.26	175.74	12.13%
STAFF TRAVEL/PARKING	-	(24.26)	-	-	
<b>TOTAL DIRECT EXPENSES:</b>	<b>94,695.00</b>	<b>4,234.82</b>	<b>22,810.85</b>	<b>71,884.15</b>	<b>24.09%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (2.15 FTE)	140,713.00	11,728.02	84,069.03	56,643.97	59.75%
BENEFITS EXPENSE	53,392.00	4,345.46	31,862.88	21,529.12	59.68%
OTHER INDIRECT EXPENSE	52,208.00	4,509.42	28,325.42	23,882.58	54.25%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>246,313.00</b>	<b>20,582.90</b>	<b>144,257.33</b>	<b>102,055.67</b>	<b>58.57%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>341,008.00</b>	<b>24,817.72</b>	<b>167,068.18</b>	<b>173,939.82</b>	<b>48.99%</b>
<b>NET INCOME (LOSS):</b>	<b>(171,008.00)</b>	<b>(3,138.39)</b>	<b>(98,500.81)</b>		

# Washington State Bar Association

Statement of Activities

For the Period from April 1, 2018 to April 30, 2018

**58.33% OF YEAR COMPLETE**

	<b>FISCAL 2018 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>CLIENT PROTECTION FUND</b>					
<b>REVENUE:</b>					
CPF RESTITUTION	3,000.00	234.80	26,523.87	(23,523.87)	884.13%
CPF MEMBER ASSESSMENTS	982,000.00	11,670.00	968,397.80	13,602.20	98.61%
INTEREST INCOME	7,500.00	3,726.41	18,801.41	(11,301.41)	250.69%
<b>TOTAL REVENUE:</b>	<b>992,500.00</b>	<b>15,631.21</b>	<b>1,013,723.08</b>	<b>(21,223.08)</b>	<b>102.14%</b>
<b>DIRECT EXPENSES:</b>					
BANK FEES - WELLS FARGO	1,000.00	(135.74)	(570.98)	1,570.98	-57.10%
GIFTS TO INJURED CLIENTS	400,000.00	17,750.00	54,040.50	345,959.50	13.51%
CPF BOARD EXPENSES	2,000.00	41.92	829.98	1,170.02	41.50%
<b>TOTAL DIRECT EXPENSES:</b>	<b>403,000.00</b>	<b>17,656.18</b>	<b>54,299.50</b>	<b>348,700.50</b>	<b>13.47%</b>
<b>INDIRECT EXPENSES:</b>					
SALARY EXPENSE (1.35 FTE)	95,818.00	7,921.68	56,418.58	39,399.42	58.88%
BENEFITS EXPENSE	35,213.00	2,878.23	21,002.59	14,210.41	59.64%
OTHER INDIRECT EXPENSE	32,782.00	3,158.68	18,852.81	13,929.19	57.51%
<b>TOTAL INDIRECT EXPENSES:</b>	<b>163,813.00</b>	<b>13,958.59</b>	<b>96,273.98</b>	<b>67,539.02</b>	<b>58.77%</b>
<b>TOTAL ALL EXPENSES:</b>	<b>566,813.00</b>	<b>31,614.77</b>	<b>150,573.48</b>	<b>416,239.52</b>	<b>26.56%</b>
<b>NET INCOME (LOSS):</b>	<b>425,687.00</b>	<b>(15,983.56)</b>	<b>863,149.60</b>		

# Washington State Bar Association

Statement of Activities

For the Period from April 1, 2018 to April 30, 2018

**58.33% OF YEAR COMPLETE**

	<b>FISCAL 2018 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>MANAGEMENT OF WESTERN STATES BAR CONFERENCE (NO WSBA FUNDS)</b>					
<b>REVENUE:</b>					
REGISTRATION REVENUE	25,500.00	-	22,950.00	2,550.00	90.00%
OTHER ACTIVITIES REGISTRATION REVENUE	13,000.00	550.00	10,150.00	2,850.00	78.08%
WESTERN STATES BAR MEMBERSHIP DUES	2,400.00	-	2,250.00	150.00	93.75%
SPONSORSHIPS	9,000.00	-	7,700.00	1,300.00	85.56%
<b>TOTAL REVENUE:</b>	<b>49,900.00</b>	<b>550.00</b>	<b>43,050.00</b>	<b>6,850.00</b>	<b>86.27%</b>
<b>DIRECT EXPENSES:</b>					
FACILITIES	40,000.00	27,165.69	63,845.19	(23,845.19)	159.61%
SPEAKERS & PROGRAM DEVELOPMENT	1,400.00	-	500.94	899.06	35.78%
BANK FEES	560.00	-	170.07	389.93	30.37%
WSBC PRESIDENT TRAVEL	500.00	-	457.40	42.60	91.48%
OPTIONAL ACTIVITIES EXPENSE	1,500.00	-	1,719.91	(219.91)	114.66%
MARKETING EXPENSE	600.00	573.18	764.29	(164.29)	127.38%
STAFF TRAVEL/PARKING	2,300.00	135.83	1,068.51	1,231.49	46.46%
<b>TOTAL DIRECT EXPENSES:</b>	<b>46,860.00</b>	<b>27,874.70</b>	<b>68,526.31</b>	<b>(21,666.31)</b>	<b>146.24%</b>
<b>INDIRECT EXPENSES:</b>					
<b>TOTAL INDIRECT EXPENSES:</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	
<b>TOTAL ALL EXPENSES:</b>	<b>46,860.00</b>	<b>27,874.70</b>	<b>68,526.31</b>	<b>(21,666.31)</b>	<b>146.24%</b>
<b>NET INCOME (LOSS):</b>	<b>3,040.00</b>	<b>(27,324.70)</b>	<b>(25,476.31)</b>		

# Washington State Bar Association

Statement of Activities

For the Period from April 1, 2018 to April 30, 2018

**58.33% OF YEAR COMPLETE**

	<b>FISCAL 2018 BUDGET</b>	<b>CURRENT MONTH</b>	<b>YEAR TO DATE</b>	<b>REMAINING BALANCE</b>	<b>% USED OF BUDGET</b>
<b>SECTIONS OPERATIONS</b>					
<b>REVENUE:</b>					
SECTION DUES	484,380.00	4,711.25	451,908.75	32,471.25	93.30%
SEMINAR PROFIT SHARE	78,934.45	-	25,324.76	53,609.69	32.08%
INTEREST INCOME	1,371.00	-	-	1,371.00	0.00%
PUBLICATIONS REVENUE	4,000.00	-	4,027.14	(27.14)	100.68%
OTHER	44,525.00	1,235.00	26,520.00	18,005.00	59.56%
<b>TOTAL REVENUE:</b>	<b>613,210.45</b>	<b>5,946.25</b>	<b>507,780.65</b>	<b>105,429.80</b>	<b>82.81%</b>
<b>DIRECT EXPENSES:</b>					
DIRECT EXPENSES OF SECTION ACTIVITIES	584,980.00	14,197.72	156,611.57	428,368.43	26.77%
REIMBURSEMENT TO WSBA FOR INDIRECT EXPENSES	318,382.50	3,075.00	297,712.50	20,670.00	93.51%
<b>TOTAL DIRECT EXPENSES:</b>	<b>903,362.50</b>	<b>17,272.72</b>	<b>454,324.07</b>	<b>449,038.43</b>	<b>50.29%</b>
<b>NET INCOME (LOSS):</b>	<b>(290,152.05)</b>	<b>(11,326.47)</b>	<b>53,456.58</b>		

# Washington State Bar Association

Statement of Activities

For the Period from April 1, 2018 to April 30, 2018

**58.33% OF YEAR COMPLETE**

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE	% USED OF BUDGET
<b>INDIRECT EXPENSES:</b>					
SALARIES	11,450,929.00	928,990.74	6,691,333.52	4,759,595.48	58.43%
ALLOWANCE FOR OPEN POSITIONS	(120,000.00)	-	-	(120,000.00)	0.00%
TEMPORARY SALARIES	95,810.00	938.50	77,807.33	18,002.67	81.21%
CAPITAL LABOR & OVERHEAD	(194,000.00)	(13,011.96)	(75,595.80)	(118,404.20)	38.97%
EMPLOYEE ASSISTANCE PLAN	4,800.00	-	2,400.00	2,400.00	50.00%
EMPLOYEE SERVICE AWARDS	2,010.00	-	1,205.39	804.61	59.97%
FICA (EMPLOYER PORTION)	862,300.00	69,410.27	486,058.36	376,241.64	56.37%
L&I INSURANCE	47,000.00	-	18,673.88	28,326.12	39.73%
MEDICAL (EMPLOYER PORTION)	1,445,000.00	121,530.75	848,558.19	596,441.81	58.72%
RETIREMENT (EMPLOYER PORTION)	1,439,735.00	115,971.72	811,203.74	628,531.26	56.34%
TRANSPORTATION ALLOWANCE	118,500.00	245.00	109,485.40	9,014.60	92.39%
UNEMPLOYMENT INSURANCE	108,000.00	8,000.22	43,461.31	64,538.69	40.24%
STAFF DEVELOPMENT-GENERAL	6,910.00	-	-	6,910.00	0.00%
<b>TOTAL SALARY &amp; BENEFITS EXPENSE:</b>	<b>15,266,994.00</b>	<b>1,232,075.24</b>	<b>9,014,591.32</b>	<b>6,252,402.68</b>	<b>59.05%</b>
WORKPLACE BENEFITS	39,000.00	2,803.66	20,826.14	18,173.86	53.40%
HUMAN RESOURCES POOLED EXP	120,076.00	8,443.78	66,738.60	53,337.40	55.58%
MEETING SUPPORT EXPENSES	10,000.00	955.27	5,924.39	4,075.61	59.24%
RENT	1,750,000.00	141,795.15	1,042,544.94	707,455.06	59.57%
PERSONAL PROP TAXES-WSBA	11,000.00	1,075.95	6,407.05	4,592.95	58.25%
FURNITURE, MAINT, LH IMP	35,200.00	1,747.79	9,074.93	26,125.07	25.78%
OFFICE SUPPLIES & EQUIPMENT	46,000.00	2,237.97	27,855.86	18,144.14	60.56%
FURN & OFFICE EQUIP DEPRECIATION	51,000.00	3,700.00	24,248.00	26,752.00	47.55%
COMPUTER HARDWARE DEPRECIATION	57,000.00	4,246.00	27,660.74	29,339.26	48.53%
COMPUTER SOFTWARE DEPRECIATION	154,000.00	7,690.00	42,103.00	111,897.00	27.34%
INSURANCE	140,000.00	11,514.77	80,603.39	59,396.61	57.57%
PROFESSIONAL FEES-AUDIT	35,000.00	-	30,929.80	4,070.20	88.37%
PROFESSIONAL FEES-LEGAL	50,000.00	7,251.00	82,659.50	(32,659.50)	165.32%
TELEPHONE & INTERNET	49,000.00	3,417.94	24,824.31	24,175.69	50.66%
POSTAGE - GENERAL	42,000.00	3,007.68	17,842.96	24,157.04	42.48%
RECORDS STORAGE	40,000.00	6,125.99	25,297.76	14,702.24	63.24%
STAFF TRAINING	92,200.00	2,678.80	31,175.73	61,024.27	33.81%
BANK FEES	35,400.00	2,403.57	22,416.38	12,983.62	63.32%
PRODUCTION MAINTENANCE & SUPPLIES	25,000.00	2,501.06	5,982.05	19,017.95	23.93%
COMPUTER POOLED EXPENSES	645,660.00	83,077.83	268,925.95	376,734.05	41.65%
<b>TOTAL OTHER INDIRECT EXPENSES:</b>	<b>3,427,536.00</b>	<b>296,674.21</b>	<b>1,864,041.48</b>	<b>1,563,494.52</b>	<b>54.38%</b>
<b>TOTAL INDIRECT EXPENSES:</b>	<b>18,694,530.00</b>	<b>1,528,749.45</b>	<b>10,878,632.80</b>		



# Washington State Bar Association

Statement of Activities

For the Period from April 1, 2018 to April 30, 2018

**58.33% OF YEAR COMPLETE**

	FISCAL 2018 BUDGET	CURRENT MONTH	YEAR TO DATE	REMAINING BALANCE
<b>SUMMARY PAGE</b>				
LICENSE FEES	15,068,125.00	1,379,524.40	8,859,898.36	6,208,226.64
ACCESS TO JUSTICE	(311,034.00)	(26,856.71)	(168,711.48)	(142,322.52)
ADMINISTRATION	(1,029,819.00)	(72,487.22)	(574,173.33)	(455,645.67)
ADMISSIONS/BAR EXAM	146,449.00	70,730.02	425,970.57	(279,521.57)
BOARD OF GOVERNORS	(802,807.00)	(68,129.01)	(433,818.09)	(368,988.91)
COMMUNICATIONS	(592,651.00)	(43,815.12)	(341,378.80)	(251,272.20)
CONFERENCE & BROADCAST SERVICES	(740,933.00)	(63,581.46)	(436,640.96)	(304,292.04)
DISCIPLINE	(5,601,229.00)	(459,737.25)	(3,222,460.05)	(2,378,768.95)
DIVERSITY	(345,401.00)	(36,979.87)	(148,691.70)	(196,709.30)
FOUNDATION	(168,653.00)	(15,464.68)	(91,877.29)	(76,775.71)
HUMAN RESOURCES	(271,830.00)	(32,539.44)	(223,718.20)	(48,111.80)
LAP	(124,243.00)	(9,820.59)	(69,002.64)	(55,240.36)
LEGISLATIVE	(151,443.00)	(6,363.89)	(56,446.09)	(94,996.91)
LICENSING AND MEMBERSHIP	(422,090.00)	(25,417.86)	(204,170.84)	(217,919.16)
LIMITED LICENSE LEGAL TECHNICIAN	(260,001.00)	(21,862.96)	(148,060.56)	(111,940.44)
LIMITED PRACTICE OFFICERS	(162,464.00)	(12,897.83)	(92,585.57)	(69,878.43)
MANDATORY CLE ADMINISTRATION	(17,768.00)	23,526.03	119,333.10	(137,101.10)
MEMBER BENEFITS	(166,568.00)	(16,031.14)	(83,541.46)	(83,026.54)
MENTORSHIP PROGRAM	(117,618.00)	(10,698.52)	(63,622.10)	(53,995.90)
NEW MEMBER PROGRAM	(245,129.00)	(14,358.24)	(47,295.92)	(197,833.08)
NW LAWYER	(121,357.00)	(29,175.96)	(54,621.01)	(66,735.99)
OFFICE OF GENERAL COUNSEL	(824,591.00)	(59,998.48)	(450,169.71)	(374,421.29)
OGC-DISCIPLINARY BOARD	(306,846.00)	(22,786.38)	(164,324.92)	(142,521.08)
OUTREACH & ENGAGEMENT	(387,527.00)	(33,458.35)	(197,796.29)	(189,730.71)
PRACTICE OF LAW BOARD	(118,633.00)	(9,588.89)	(69,836.01)	(48,796.99)
PRACTICE MANAGEMENT ASSISTANCE	(199,142.00)	(17,308.72)	(102,642.26)	(96,499.74)
PROFESSIONAL RESPONSIBILITY PROGRAM	(284,923.00)	(22,831.91)	(158,714.83)	(126,208.17)
PUBLICATION & DESIGN SERVICES	(162,381.00)	(13,167.05)	(95,351.26)	(67,029.74)
PUBLIC SERVICE PROGRAMS	(347,092.00)	(37,000.00)	(126,086.45)	(221,005.55)
LAW CLERK PROGRAM	(4,028.00)	(8,980.99)	50,276.64	(54,304.64)
SECTIONS ADMINISTRATION	(167,058.00)	(36,302.11)	35,604.89	(202,662.89)
TECHNOLOGY	(1,491,590.00)	(127,309.73)	(897,664.60)	(593,925.40)
CLE - PRODUCTS	736,738.00	9,622.87	525,514.62	211,223.38
CLE - SEMINARS	(580,239.00)	(43,335.43)	(406,417.14)	(173,821.86)
SECTIONS OPERATIONS	(290,152.05)	(11,326.47)	53,456.58	(343,608.63)
DESKBOOKS	(171,008.00)	(3,138.39)	(98,500.81)	(72,507.19)
CLIENT PROTECTION FUND	425,687.00	(15,983.56)	863,149.60	(437,462.60)
WESTERN STATES BAR CONFERENCE (No WSBA Funds)	3,040.00	(27,324.70)	(25,476.31)	28,516.31
INDIRECT EXPENSES	(18,694,530.00)	(1,528,749.45)	(10,878,632.80)	(7,815,897.20)
<b>TOTAL OF ALL</b>	<b>19,302,739.05</b>	<b>1,501,405.04</b>	<b>9,199,225.12</b>	<b>10,103,513.93</b>
<b>NET INCOME (LOSS)</b>	<b>(608,209.05)</b>	<b>27,344.41</b>	<b>1,679,407.68</b>	

**Washington State Bar Association  
Analysis of Cash Investments  
As of April 30, 2018**

**Checking & Savings Accounts**

**General Fund**

**Checking**

<b><u>Bank</u></b>	<b><u>Account</u></b>	<b><u>Amount</u></b>
Wells Fargo	General	\$ 447,382

Total

<b><u>Investments</u></b>	<b><u>Rate</u></b>	<b><u>Amount</u></b>
Wells Fargo Money Market	1.82%	\$ 5,555,432
UBS Financial Money Market	1.64%	\$ 796,790
Morgan Stanley Money Market	1.56%	\$ 25,949
Merrill Lynch Money Market	1.60%	\$ 1,897,135
Long Term Investments	Varies	\$ 3,245,989
Short Term Investments	Varies	\$ 3,749,000

**General Fund Total** \$ 15,717,676

**Client Protection Fund**

**Checking**

<b><u>Bank</u></b>	<b><u>Amount</u></b>
Wells Fargo	\$ 1,843,408

<b><u>Investments</u></b>	<b><u>Rate</u></b>	<b><u>Amount</u></b>
Wells Fargo Money Market	1.82%	\$ 2,260,779
Morgan Stanley Money Market	1.39%	\$ 103,416
Wells Fargo Investments	Varies	\$ -

**Lawyers' Fund for Client Protection Total** \$ 4,207,604

**Grand Total Cash & Investments** \$ 19,925,280

**Washington State Bar Association  
Analysis of Cash Investments  
As of April 30, 2018**

**Long Term Investments- General Fund**

**UBS Financial Long Term Investments**

Nuveen 3-7 year Municipal Bond Portfolio

**Value as of 4/30/2018**

\$ 304,586.02

**Morgan Stanley Long Term Investments**

Lord Abbett Short Term Duration Income Fund

Guggenheim Total Return Bond Fund

Virtus Multi-Sector Short Term Bond Fund

**Value as of 4/30/2018**

\$ 780,804.29

\$ 1,089,461.43

\$ 1,071,137.20

**\$ 2,941,402.92**

**Total Long Term Investments- General Fund 3,245,988.94**

**Short Term Investments- General Fund**

<u>Bank</u>	<u>Interest Rate</u>	<u>Yield</u>	<u>Term</u>	<u>Maturity Date</u>	<u>Amount</u>
Mizrahi Tefahot Bank	1.50%	1.50%	90 Days	5/2/2018	250,000.00
Bank of China NY	1.50%	1.50%	90 Days	5/15/2018	250,000.00
Berkshire Bank	1.35%	1.35%	90 Days	5/21/2018	250,000.00
TCF National Bank	1.45%	1.45%	90 Days	5/21/2018	250,000.00
Minn West Bank	1.60%	1.60%	90 Days	5/23/2018	250,000.00
Goldman Sachs	1.40%	1.40%	180 Days	5/29/2018	250,000.00
Mountain Commerce Bank	1.50%	1.50%	120 Days	6/20/2018	250,000.00
Bank of Baroda	1.60%	1.60%	180 Days	7/31/2018	250,000.00
State Bank of India NY	1.60%	1.60%	180 Days	8/7/2018	250,000.00
Bank of India NY	1.60%	1.60%	180 Days	8/8/2018	250,000.00
Live Oak Banking Company	1.65%	1.65%	180 Days	8/9/2018	250,000.00
Pacific Western Bank	1.65%	1.65%	180 Days	8/20/2018	249,000.00
Fortis Private Bank	1.65%	1.65%	180 Days	8/21/2018	250,000.00
Washington Federal Interest	1.65%	1.65%	240 days	10/12/2018	250,000.00
BNY Mellon	1.65%	1.65%	270 Days	10/30/2018	250,000.00

**Total Short Term Investments- General Fund 3,749,000.00**

**Client Protection Fund**

<u>Bank</u>	<u>Interest Rate</u>	<u>Yield</u>	<u>Term Mths</u>	<u>Maturity Date</u>	<u>Amount</u>
<b>Total CPF</b>					<b>-</b>